



QUAILS' GATE
Okanagan Valley

MEDIA KIT

Table of Contents

About Quails' Gate Winery 3

Our Rich History 4

Quails' Gate Fast Facts 5

Our People 6

Our Wines 9

Our Region: The Okanagan Valley..... 14

Our Vineyards & Sustainability 15

Awards & Recognition 17

Old Vines Restaurant..... 18

The Market 19

Wine Shop & Experiences 20

Get In Touch 24





ONE OF CANADA'S TOP WINERIES

Nestled in the breathtaking Okanagan Valley in the southern interior of British Columbia, Quails' Gate Winery is situated on the slopes of Mount Boucherie, an ancient volcano. Our lakefront estate is renowned for producing premium, award-winning wines and providing memorable guest experiences.

A visit to Quails' Gate is both an exploration of the senses and an experience to be savoured. There's a reason we're known as one of the must-see wineries in the region.

Our passion for making great wines is matched only by our dedication to ensuring every visit is a unique and memorable one.

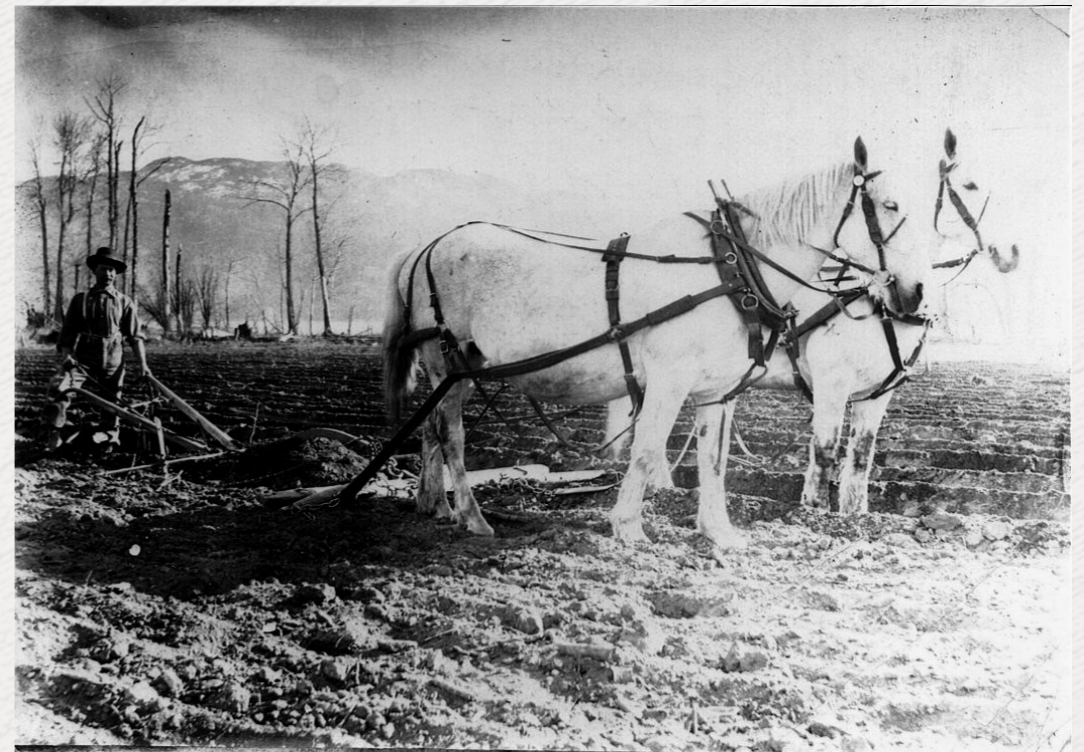
We are an industry leader in viticulture and place significant emphasis on the development of exceptional wines through extensive research of new varietal clones, canopy management techniques and crop control, which is used to significantly reduce yields and concentrate fruit flavours.

We produce ultra-premium BC VQA (Vintner's Quality Alliance) and internationally recognizable wines with a focus on Pinot Noir and Chardonnay.

OUR RICH HISTORY

The Quails' Gate estate was established in 1956, but our love affair with the soil dates back to 1908, when Richard Stewart Sr. settled in the area. From working the land, he would go on to establish one of the valley's most successful nurseries. Six decades later, his son, Dick, switched over to growing grapes. With the help of Dick's eldest son Ben and his wife Ruth, Quails' Gate Winery was founded in 1989.

Over the next three decades, the entire family became involved in making the company one of the leading producers of premium BC VQA wines.



Number of
Quails' Gate Estate
acres farmed:

160



2024 marks our 35th year of Quails' Gate Winery. Over three and a half decades, we've shared successes, weathered challenges, and grown together. Every bottle, every vintage, encapsulates our passion for grape wine and showcases the quality we stand for.



- 2005 Old Vines Restaurant opens
- 2020 The Market at Quail's Gate opens

9 PINOT NOIR CLONES
UCD-2, UCD-1, 91R, 93R, 115, 667, 777, 828, Pommard

10 CHARDONNAY CLONES
548, UCD, 95, 76, 96, 227, 15, 98, 99, 809



TOP VARIETALS Planted

PINOT NOIR

MARÉCHAL FOCH

MERLOT

CABERNET SAUVIGNON

SYRAH

CHARDONNAY

RIESLING

GEWÜRZTRAMINER

CHASSELAS

CHENIN BLANC

PINOT BLANC

PINOT GRIS



OUR TEAM

Steadfast in the pursuit of knowledge, our team has built a reputation for excellence by crafting consistent high-quality wines, tending to sustainably farmed vineyards and delivering an exceptional guest experience all in an engaging and supportive work environment.



JEFF DEL NIN



KAILEE FRASCH



ROWAN STEWART

Our Team

WINEMAKING TEAM

At Quails' Gate, we are deeply passionate about the quality of our wines – they represent the values of the family and speak to the terroir we are fortunate to work with. We never believe we have it all figured out and spend each day imagining new expressions, continually endeavouring to improve our craft.

JEFF DEL NIN

Armed with a master's degree in Chemistry from Queen's University and a graduate diploma in Oenology from South Australia, Jeff brings 16 years of winemaking experience to his role as Senior Winemaker. Prior to joining the team, Jeff made wine in Australia's Barossa Valley and several wineries in the southern Okanagan Valley.

KAILEE FRASCH

A Kelowna native, Kailee graduated from UBC Okanagan with a Microbiology degree and after experiencing harvest as a Cellar Hand, travelled east to study Oenology and Viticulture at Brock University. Starting as a lab technician at Quails' Gate, she was quickly promoted to Oenologist, Assistant and Associate Winemaker, honing her skills with a stint making cool-climate Pinot Noir in Central Otago.

ROWAN STEWART

Growing up in a winemaking family, Rowan started his career working in the Quails' Gate vineyards in 2004. He studied Viticulture and Winemaking in New Zealand where he spent five years before travelling to California to work in the Napa and Sonoma Valleys. He then spent three harvests on the Niagara Peninsula before returning to the family business in 2020.

OUR WINES

“Over the years, the family’s attention to other varieties of tender fruit gave way to its increasing interest in tending vineyards for wine production, especially Chardonnay and Pinot Noir vines that have given Quails’ Gate an enviable position as one of most consistent and convincing producers of those bottles in Canada.”

CHRIS WATERS
Globe and Mail



Our Wines

FOUNDERS' SERIES

Limited production series honouring the history of our founding family members.



ROSEMARY'S
BLOCK
CHARDONNAY



LUCY'S BLOCK
ROSÉ



RICHARD'S BLOCK
PINOT NOIR



THE BOSWELL
SYRAH

STEWART FAMILY RESERVE

Our proprietors' declaration of quality produced from some of the best and oldest vineyards in the Okanagan Valley.



STEWART FAMILY
RESERVE
CHARDONNAY



STEWART
FAMILY RESERVE
PINOT NOIR



OLD VINES
FOCH RESERVE

DISTINCTION COLLECTION

Crafted using innovative winemaking techniques or from unique vineyard sites to express our philosophy of innovation.



THREE WOLVES
VINEYARD
PINOT GRIS



CLONE 220
CHENIN BLANC



ORCHARD BLOCK
GEWÜRZTRAMINER



CLONE 49
RIESLING



DIJON CLONE
CHARDONNAY



DIJON CLONE
PINOT NOIR



QUEUE



QUORUM

QUAILS' GATE ESTATE

Benchmark expressions of the Okanagan Valley.



CHENIN BLANC



DRY RIESLING



GEWURZTRAMINER



CHARDONNAY



CHASSELAS



ROSÉ



PINOT NOIR



MERLOT



OLD VINES FOCH

DESSERT WINES

Cellar-worthy specialty wines.



RIESLING
ICEWINE



LATE HARVEST
OPTIMA



FORTIFIED
VINTAGE FOCH



Unlike traditional wines, Piquette is made by adding water to previously pressed grape skins and fermenting the leftover sugars. This sustainable practice repurposes grape remnants that would typically otherwise go to waste. With its refreshing fizz and modest alcohol content, Piquette offers a delightful twist on traditional wine, echoing a tradition cherished by vineyard workers and families for centuries.



QUAILS' GATE WINERY CELEBRATES IRISH ROOTS WITH HERITAGE WHISKEY COLLABORATION

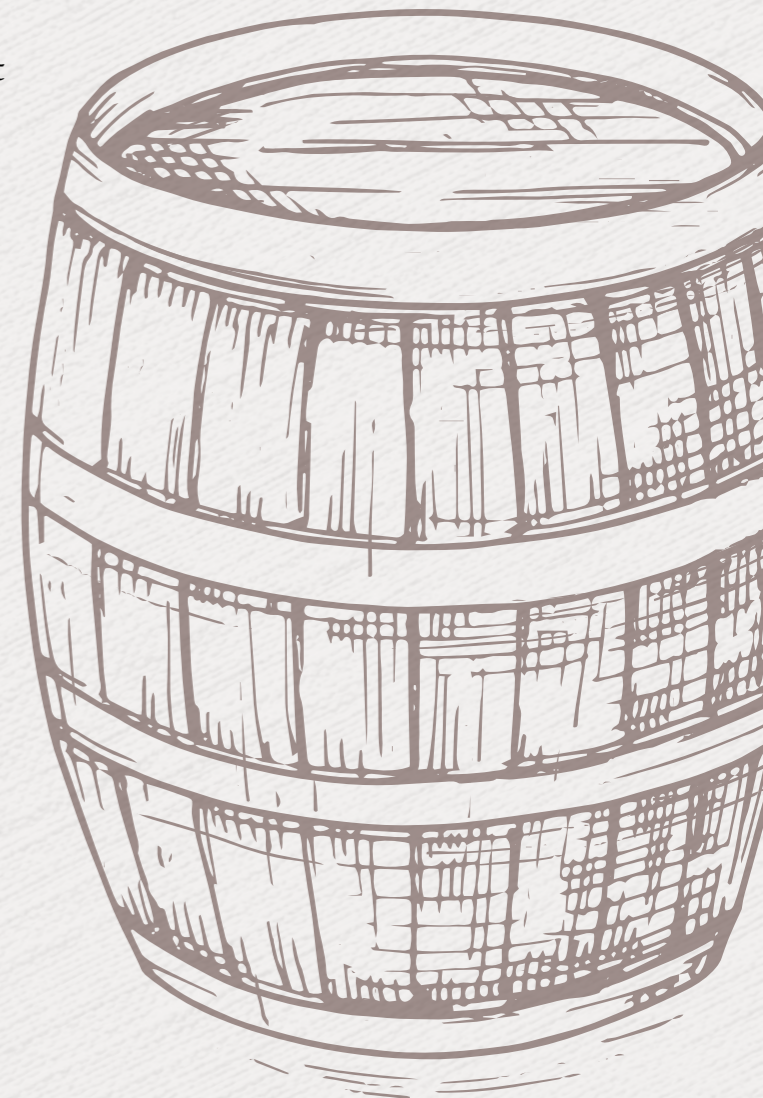
Quails' Gate Winery has partnered with Irish Distillers, makers of Green Spot Single Pot Still Irish Whiskey in Ireland, to introduce Green Spot Quails' Gate, a new addition to the Irish Distillers Wine Geese Series.

Joining a prestigious line-up of expressions including Green Spot Château Leoville Barton and Green Spot Château Montelena, the series is a celebration of Ireland's historic contribution to the wine world and is a tribute to the group of Irish families known as 'The Wine Geese' who left Ireland and set up wineries around the world. Finished in Quails' Gate Pinot Noir barrels, Green Spot Quails' Gate represents the coming together of two heritage Irish families and the dedication to their craft that inspired this special-edition whiskey.

The Irish roots run deep in the Stewart family, with Richard Stewart Sr. immigrating to Canada from Ireland in 1908 and eventually establishing one of the valley's most successful nurseries. His farming legacy lives on in Quails' Gate Winery which was founded in 1989. Now four generations, three working in wine, the Stewart family has made a name for themselves in wine and now, come full circle, celebrating their roots with this limited-edition collaboration with an Irish heritage brand.

“As a family-owned business with Irish roots, this is an exciting collaboration that celebrates the legacy of both whiskey and wine-making traditions. It honours the pioneering spirit of our family and their unwavering commitment to crafting exceptional wines that embody the essence of the Okanagan Valley.”

TONY STEWART
Chairman of the Board





QUAILS' GATE CHARDONNAYS STAND UP TO GLOBAL BENCHMARKS

Quails' Gate Winery hosted a unique event aimed at recognizing the remarkable quality of Okanagan Valley Chardonnay. A panel of esteemed wine journalists and wine professionals were invited to partake in a blind tasting, meticulously evaluating and benchmarking Okanagan Chardonnay from the 2019, 2020 and 2021 vintages against some of the finest examples from around the globe, including Quails' Gate's own Stewart Family Reserve Chardonnay and Rosemary's Block Chardonnay.

The purpose of this tasting was to create an engaging platform for stimulating discussion, reciprocal learning and ultimately putting Okanagan Chardonnay into a global context. The blind tasting comprised three flights designed to represent cool-climate expressions, warm-climate expressions and diverse winemaking styles. Each flight was accompanied by lively discussion moderated by renowned wine critic, Anthony Gismondi enabling participants to delve deep into the intricacies of the wines, share valuable insights and rate the wines based on the 100-point scoring system.

As a relatively young wine region, this experiment provided some great learning for future vintages and helped reveal what our local industry knew all along – that Okanagan Chardonnay can stand up to the best in the world.

“We bet early on Chardonnay and Pinot Noir in the Okanagan and we launched the Stewart Family Reserve Chardonnay in 1993. I personally believe that the Okanagan Valley has really come to the forefront in terms of making excellent quality Chardonnay – this classification tasting solidified that.”

TONY STEWART
Chairman of the Board



OUR REGION

The Okanagan Valley

The Okanagan Valley is situated at the Northern tip of the Sonoran Desert. Framed by mountains and moderated by a series of lakes, this fertile valley is Western Canada's premier grapegrowing region. Distinct soil and climate conditions produce a range of varietals from sun-kissed reds to fresh, crisp whites.

The region is warmer and more arid than Napa Valley, with nearly two hours more sunlight per day during peak growing season. Daytime temperatures reach 104°F (40°C), but the cool nights allow the grapes to maintain their natural acidity – a signature trait in BC wine.

THE
OKANAGAN
VALLEY

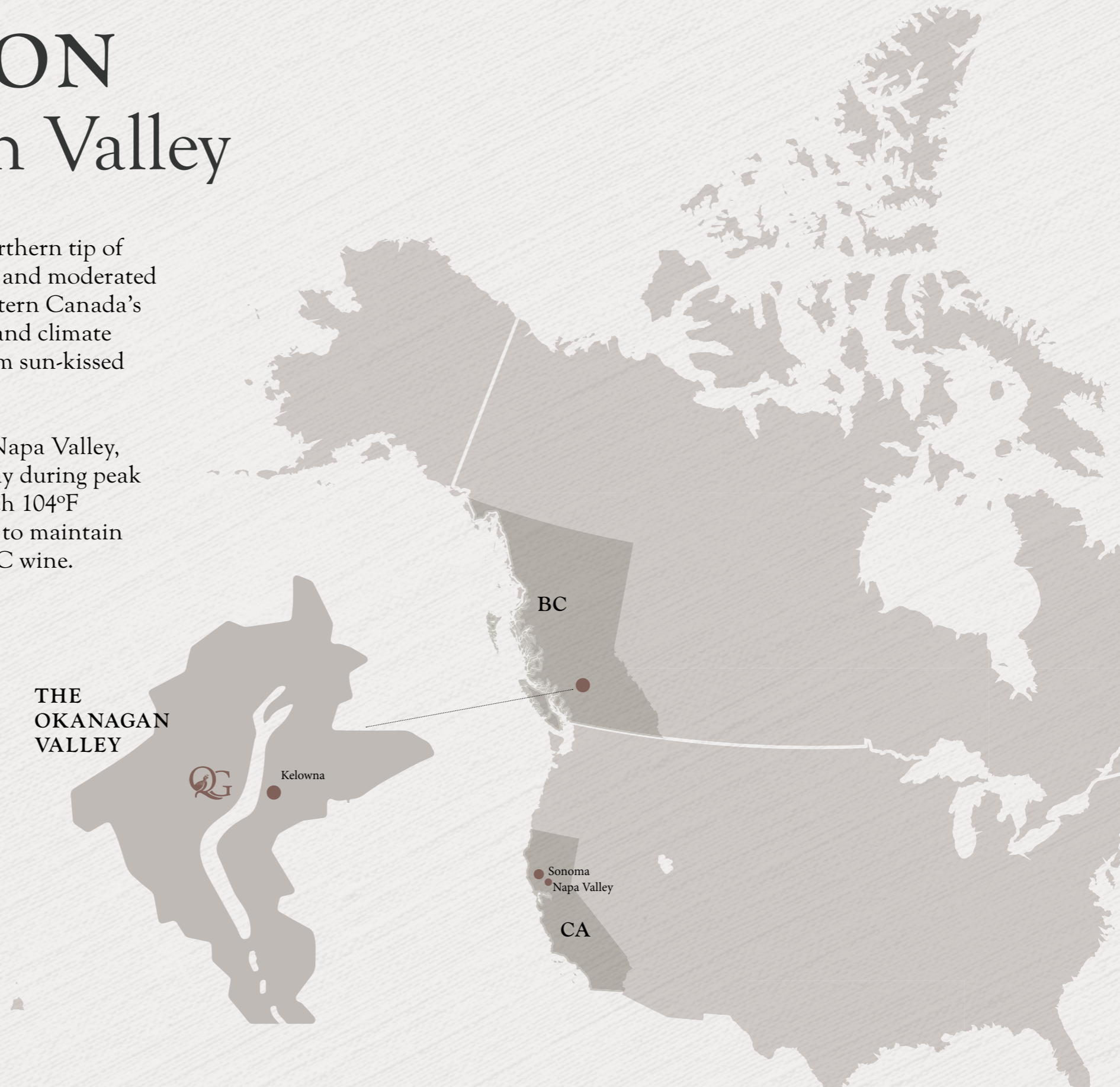


Kelowna

BC

Sonoma
Napa Valley

CA



As a fourth-generation Okanagan farming family and third-generation family farming wine business, we've been able to research the best selection of vines for the Okanagan Valley and the best techniques to grow them. This has given the winery some of the most mature vinifera plantings in Canada along with the most extensive selection of mature Dijon Pinot Noir clones.

LEADERS IN SUSTAINABILITY

As industry leaders in sustainability and environmental stewardship, we take seriously our commitment to responsible farming. We have a tradition of using low-impact viticulture practices and our philosophy is to do more with less, employing a holistic ecosystem management approach to grapegrowing.

The Stewart family empowers the team to deliver on exceptional quality and consistency, year over year. This is achieved through farming in small lots with attention to specific blocks, and low intervention winemaking that allows the fruit to speak for itself.

“Environmental stewardship has always been one of the pillars at Quails’ Gate. We feel a personal responsibility to protect this land for future generations to enjoy.”

TONY STEWART
Chairman of the Board



HOLISTIC APPROACH TO VITICULTURE

Our approach to grapegrowing preserves the diversity of our natural surroundings without compromising the quality of the fruit. This includes implementing innovative technologies, utilizing drip irrigation, sowing cover crops and enriching the soil with compost and organic fertilizers.

In April of 2023 we were thrilled to announce our recent estate certification by Sustainable Winegrowing BC, a program that recognizes and encourages environmentally and socially responsible practices in the BC wine industry. This recognition complements our 2022 vineyard certification and makes Quails' Gate the sixth winery in BC to achieve full certification.

RESPONSIBLE WINEMAKING

Sustainability initiatives in winemaking at Quails' Gate range from the warehouse to the bottle. These initiatives include installing LED lighting in our winemaking facility, retrofitting insulation for temperature control, recycling or composting waste and incorporating efficient packaging.

FARM-TO-TABLE AT OLD VINES RESTAURANT

From day one, the culinary team at Old Vines Restaurant have focused in creating menus based on local, sustainable and seasonal ingredients. As the first restaurant in the Okanagan to become fully Green Table certified, the restaurant at Quails' Gate takes sustainability seriously. Our focus on freshness and sustainability extends to our Ocean Wise partners and practices.

NATURE CONSERVANCY OF CANADA PARTNERSHIP

In addition to the environmental initiatives throughout the viticulture, winemaking and business practices at Quails' Gate, we have also partnered with the Nature Conservancy of Canada to protect the delicate ecosystems of our stunning region.

The Stewart Family has committed to a multi-year campaign donating \$75,000 to this important cause and is taking an active role in sharing the message of incorporating environmental stewardship and habitat protection into farming practices.



WINES

2022 ESTATE CHARDONNAY

Los Angeles International Wine Competition 2024

2021 ESTATE CHARDONNAY

Gold WineAlign National Wine Awards of Canada 2023

2021 ROSEMARY'S BLOCK CHARDONNAY

Gold WineAlign National Wine Awards of Canada 2023

2021 STEWART FAMILY RESERVE CHARDONNAY

Gold Chardonnay Du Monde 2024

Gold WineAlign National Wine Awards of Canada 2023

2021 THREE WOLVES VINEYARD PINOT GRIS

Gold WineAlign National Wine Awards of Canada 2023

2021 CLONE 220 CHENIN BLANC

Gold WineAlign National Wine Awards of Canada 2023

2021 ESTATE CHENIN BLANC

Gold WineAlign National Wine Awards of Canada 2023

2021 QUEUE

Los Angeles International Wine Competition 2024

2020 STEWART FAMILY RESERVE CHARDONNAY

Platinum BC Lieutenant Governor's Wine Awards 2023

Double Gold Global Fine Wine Challenge 2022

2020 ESTATE PINOT NOIR

Gold WineAlign National Wine Awards of Canada 2023

Gold WineAlign National Wine Awards of Canada 2022

2020 RICHARD'S BLOCK PINOT NOIR

Gold WineAlign National Wine Awards of Canada 2023

2020 QUEUE

Gold WineAlign National Wine Awards of Canada 2023

2020 BOSWELL SYRAH

Gold WineAlign National Wine Awards of Canada 2023

2019 ROSEMARY'S BLOCK CHARDONNAY

Platinum WineAlign National Wine Awards of Canada 2021

2019 RICHARD'S BLOCK PINOT NOIR

GOLD WINEALIGN NATIONAL WINE AWARDS OF CANADA 2021

2019 STEWART FAMILY RESERVE CHARDONNAY

GOLD WINEALIGN NATIONAL WINE AWARDS OF CANADA 2021

2019 BOSWELL SYRAH

GOLD WINEALIGN NATIONAL WINE AWARDS OF CANADA 2021

2019 ESTATE PINOT NOIR

SILVER DECANTER WORLD WINE AWARDS 2021

2019 ESTATE PINOT NOIR

SILVER INTERNATIONAL WINE & SPIRITS COMPETITION 2021

2018 STEWART FAMILY RESERVE CHARDONNAY

SILVER DECANTER WORLD WINE AWARDS 2021

2018 ESTATE CHARDONNAY

Silver International Wine & Spirits Competition 2021

Old VINES

THE RESTAURANT AT
QUAILS' GATE

An all-season culinary destination, Old Vines Restaurant was designed to offer guests the ultimate food and wine experience in a spectacular vineyard setting. Our award-winning culinary team believes in a philosophy of fresh simplicity: the menu is inspired by regional Okanagan and West Coast ingredients prepared in the classical tradition. By partnering with local growers and artisanal producers, they create food that not only reflects our region but also beautifully complements our wines.

2023 BEST RESTAURANT FOR OUTDOOR DINING

OpenTable 100 Best

2023 TOP 100 RESTAURANTS IN CANADA

OpenTable 100 Best

2022 BEST RESTAURANT FOR OUTDOOR DINING

OpenTable 100 Best

2022 MOST ROMANTIC RESTAURANT

OpenTable 100 Best

2022 BEST BRUNCH RESTAURANT

OpenTable 100 Best





A new addition to our on-site culinary offerings in 2020, The Market at Quails' Gate is a seasonal wine country escape offering our full portfolio of wines to enjoy with locally sourced artisanal cheeses and charcuterie offerings, wood-fired pizza from our outdoor pizza oven and freshly baked breads and classic desserts all perfect for enjoying al fresco in our outdoor picnic area.



WINE SHOP

Our Wine Shop features stunning panoramic views of Okanagan Lake and the Quails' Gate vineyards and offers a premium selection of our award-winning wines, wine accessories and other unique gift items. Our friendly, knowledgeable staff provide guests with information about our products and also conduct tours and tastings to give visitors a hands-on understanding of our vineyard and winery operations.

EXPERIENCES

A sip of wine with a nibble of chocolate. A casual stroll through the vineyards. Perhaps a guided tour and tasting in our wine library. With our rich variety of wine events and experiences to choose from year-round, we're sure you'll find the perfect pairing. Check out our current list of available tours and tastings online at QuailsGate.com.



SET SAIL

Embark and imbibe! Join us for an afternoon lake cruise on a magnificent 49' yacht with Kelowna Luxury Marine. This limited experience includes award-winning Quails' Gate wines, breathtaking views of the Okanagan Valley and expertly crafted charcuterie from the Old Vines Restaurant culinary team. Okanagan living at its finest!



LAWN LEAGUE

The Lawn League at Quails' Gate is not just about the game, it's an experience. Think full service, outdoor wine bar, vineyard-side courts, and panoramic views of Okanagan Lake. Whether you're a competitive amateur or someone who just enjoys a little spirited rally with friends, the Quails' Gate Lawn League is a smashing way to play, connect and enjoy.

WINE & CULINARY

We offer a series of food and wine-paired experiences that focus on comparative tastings of wine served alongside small bites prepared by our Old Vines Restaurant culinary team. Fun, delicious and informative.



GET IN TOUCH

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*Visit our Trade & Media site at bacas.ca/qg
for marketing resources including; logos and
images, current accolades, product profiles,
sales collateral and more.*

QUAILS' GATE
Okanagan Valley