



# QUAILS' GATE

*Okanagan Valley*

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## MEDIA KIT



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# ONE OF CANADA'S TOP WINERIES

Nestled in the breathtaking Okanagan Valley in the southern interior of British Columbia, Quails' Gate Winery is situated on the slopes of Mount Boucherie, an ancient volcano. Our lakefront estate is renowned for producing premium, award-winning wines and providing memorable guest experiences.

A visit to Quails' Gate is both an exploration of the senses and an experience to be savoured. There's a reason we're known as one of the must-see wineries in the region.

Our passion for making great wines is matched only by our dedication to ensuring every visit is a unique and memorable one.

We are an industry leader in viticulture and place significant emphasis on the development of exceptional wines through extensive research of new varietal clones, canopy management techniques and crop control, which is used to significantly reduce yields and concentrate fruit flavours.

We produce ultra-premium BC VQA (Vintner's Quality Alliance) and internationally recognizable wines with a focus on Pinot Noir and Chardonnay.

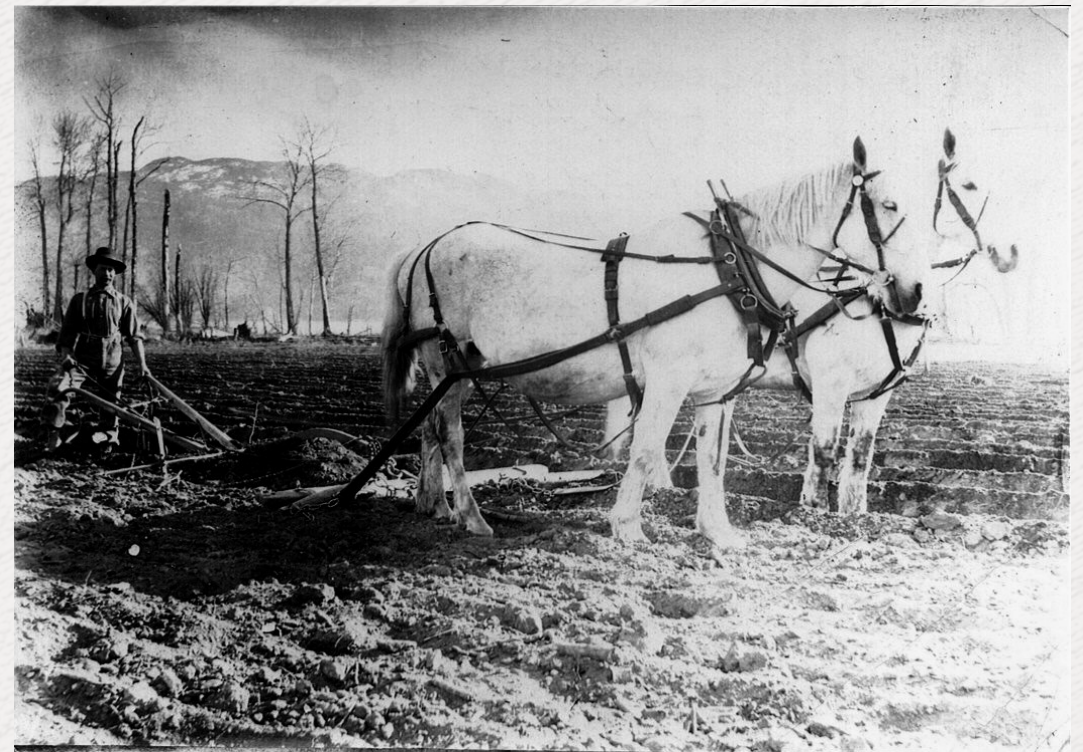




# OUR RICH HISTORY

The Quails' Gate estate was established in 1956, but our love affair with the soil dates back to 1908, when Richard Stewart Sr. settled in the area. From working the land, he would go on to establish one of the valley's most successful nurseries. Six decades later, his son, Dick, switched over to growing grapes. With the help of Dick's eldest son Ben and his wife Ruth, Quails' Gate Winery was founded in 1989.

Over the next three decades, the entire family became involved in making the company one of the leading producers of premium BC VQA wines.





Number of  
hectares farmed:

176



2024 marks our 35th year of Quails' Gate Winery. Over three and a half decades, we've shared successes, weathered challenges, and grown together. Every bottle, every vintage, encapsulates our passion for grape wine and showcases the quality we stand for.



- 2005 Old Vines Restaurant opens
- 2020 The Market at Quail's Gate opens

**18 PINOT NOIR CLONES**  
UCD-2, UCD-1, 91R, 93R, 114, 115, 165, 375, 521, 667, 777, 828, 943, 1185, 71 CPCNW, 73 CPCNW Pommard

**10 CHARDONNAY CLONES**  
76, 85, 96, 277, 548, 809, 1067, 1068, FPS 37, FPS 100



TOP VARIETALS  
Planted

- PINOT NOIR
- MARÉCHAL FOCH
- CHARDONNAY
- CHENIN BLANC
- RIESLING





# OUR TEAM

Steadfast in the pursuit of knowledge, our team has built a reputation for excellence by crafting consistent high-quality wines, tending to sustainably farmed vineyards and delivering an exceptional guest experience all in an engaging and supportive work environment.





**JEFF DEL NIN**



**KAILEE FRASCH**



**ROWAN STEWART**

## Our Team

### WINEMAKING TEAM

*At Quails' Gate, we are deeply passionate about the quality of our wines – they represent the values of the family and speak to the terroir we are fortunate to work with. We never believe we have it all figured out and spend each day imagining new expressions, continually endeavouring to improve our craft.*

#### **JEFF DEL NIN**

Armed with a master's degree in Chemistry from Queen's University and a graduate diploma in Oenology from South Australia, Jeff brings 16 years of winemaking experience to his role as Senior Winemaker. Prior to joining the team, Jeff made wine in Australia's Barossa Valley and several wineries in the southern Okanagan Valley.

#### **KAILEE FRASCH**

A Kelowna native, Kailee graduated from UBC Okanagan with a Microbiology degree and after experiencing harvest as a Cellar Hand, travelled east to study Oenology and Viticulture at Brock University. Starting as a lab technician at Quails' Gate, she was quickly promoted to Oenologist, Assistant and Associate Winemaker, honing her skills with a stint making cool-climate Pinot Noir in Central Otago.

#### **ROWAN STEWART**

Growing up in a winemaking family, Rowan started his career working in the Quails' Gate vineyards in 2004. He studied Viticulture and Winemaking in New Zealand where he spent five years before travelling to California to work in the Napa and Sonoma Valleys. He then spent three harvests on the Niagara Peninsula before returning to the family business in 2020.



# OUR WINES

“Over the years, the family’s attention to other varieties of tender fruit gave way to its increasing interest in tending vineyards for wine production, especially Chardonnay and Pinot Noir vines that have given Quails’ Gate an enviable position as one of most consistent and convincing producers of those bottles in Canada.”

CHRIS WATERS  
Globe and Mail





Our Wines

**FOUNDERS' SERIES**  
Limited production series honouring the history of our founding family members.



ROSEMARY'S  
BLOCK  
CHARDONNAY



LUCY'S BLOCK  
ROSÉ



RICHARD'S BLOCK  
PINOT NOIR



THE BOSWELL  
SYRAH

**STEWART FAMILY RESERVE**  
Our proprietors' declaration of quality produced from some of the best and oldest vineyards in the Okanagan Valley.



STEWART FAMILY  
RESERVE  
CHARDONNAY



STEWART  
FAMILY RESERVE  
PINOT NOIR



OLD VINES  
FOCH RESERVE

**DISTINCTION COLLECTION**  
Crafted using innovative winemaking techniques or from unique vineyard sites to express our philosophy of innovation.



THREE WOLVES  
VINEYARD  
PINOT GRIS



CLONE 220  
CHENIN BLANC



ORCHARD BLOCK  
GEWÜRZTRAMINER



CLONE 49  
RIESLING



DIJON CLONE  
CHARDONNAY



DIJON CLONE  
PINOT NOIR



QUEUE



QUORUM

**QUAILS' GATE ESTATE**  
Benchmark expressions of the Okanagan Valley.



CHENIN BLANC



DRY RIESLING



GEWURZTRAMINER



CHARDONNAY



CHASSELAS



ROSÉ



PINOT NOIR



MERLOT



OLD VINES FOCH

**DESSERT WINES**  
Cellar-worthy specialty wines.



RIESLING  
ICEWINE



LATE HARVEST  
OPTIMA



FORTIFIED  
VINTAGE FOCH



## QUAILS' GATE WINES

### 2023 CLONE 49 RIESLING

- ◆ Gold WineAlign National Wine Awards of Canada 2024

### 2022 CLONE 49 RIESLING

- ◆ Gold WineAlign National Wine Awards of Canada 2024

### 2022 ESTATE CHARDONNAY

- ◆ Los Angeles International Wine Competition 2024

### 2021 ESTATE CHARDONNAY

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 ROSEMARY'S BLOCK CHARDONNAY

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 STEWART FAMILY RESERVE CHARDONNAY

- ◆ Gold Chardonnay Du Monde 2024
- ◆ Gold WineAlign National Wine Awards of Canada 2024
- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 THREE WOLVES VINEYARD PINOT GRIS

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 CLONE 220 CHENIN BLANC

- ◆ Gold WineAlign National Wine Awards of Canada 2024
- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 ESTATE CHENIN BLANC

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2021 QUEUE

- ◆ Los Angeles International Wine Competition 2024

### 2020 STEWART FAMILY RESERVE CHARDONNAY

- ◆ Platinum BC Lieutenant Governor's Wine Awards 2023
- ◆ Double Gold Global Fine Wine Challenge 2022

### 2020 ESTATE PINOT NOIR

- ◆ Gold WineAlign National Wine Awards of Canada 2023
- ◆ Gold WineAlign National Wine Awards of Canada 2022

### 2020 RICHARD'S BLOCK PINOT NOIR

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2020 QUEUE

- ◆ Gold WineAlign National Wine Awards of Canada 2023

### 2020 BOSWELL SYRAH

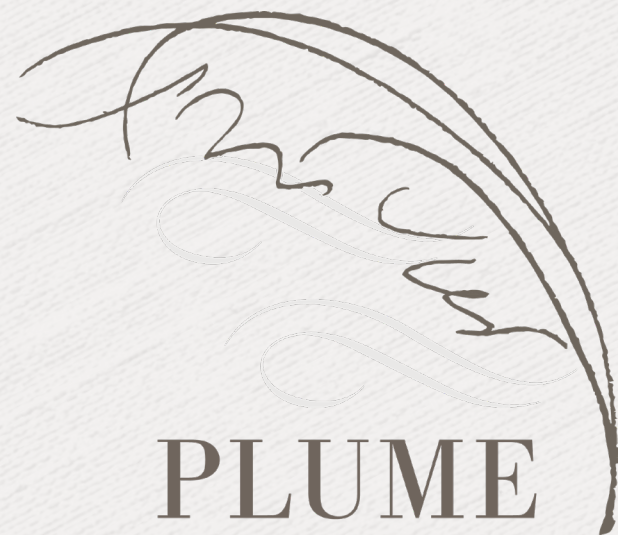
- ◆ Gold WineAlign National Wine Awards of Canada 2023





Unlike traditional wines, Piquette is made by adding water to previously pressed grape skins and fermenting the leftover sugars. This sustainable practice repurposes grape remnants that would typically otherwise go to waste. With its refreshing fizz and modest alcohol content, Piquette offers a delightful twist on traditional wine, echoing a tradition cherished by vineyard workers and families for centuries.





Inspired by the graceful plume of a quail, Plume symbolizes the spirit of discovery and the freedom to soar beyond familiar horizons. Rooted in the Stewart Family's rich winemaking legacy, Plume was born from an enduring spirit of discovery—an exploration of distinctive valleys, each with its own unique character and story to tell.

From the rolling vineyards of Napa and Sonoma Valleys to the untamed beauty of the Similkameen, and now venturing into the dynamic wine regions of Oregon, Washington, and California, Plume celebrates the richness of the world's most renowned growing regions.







## QUAILS' GATE WINERY CELEBRATES IRISH ROOTS WITH HERITAGE WHISKEY COLLABORATION

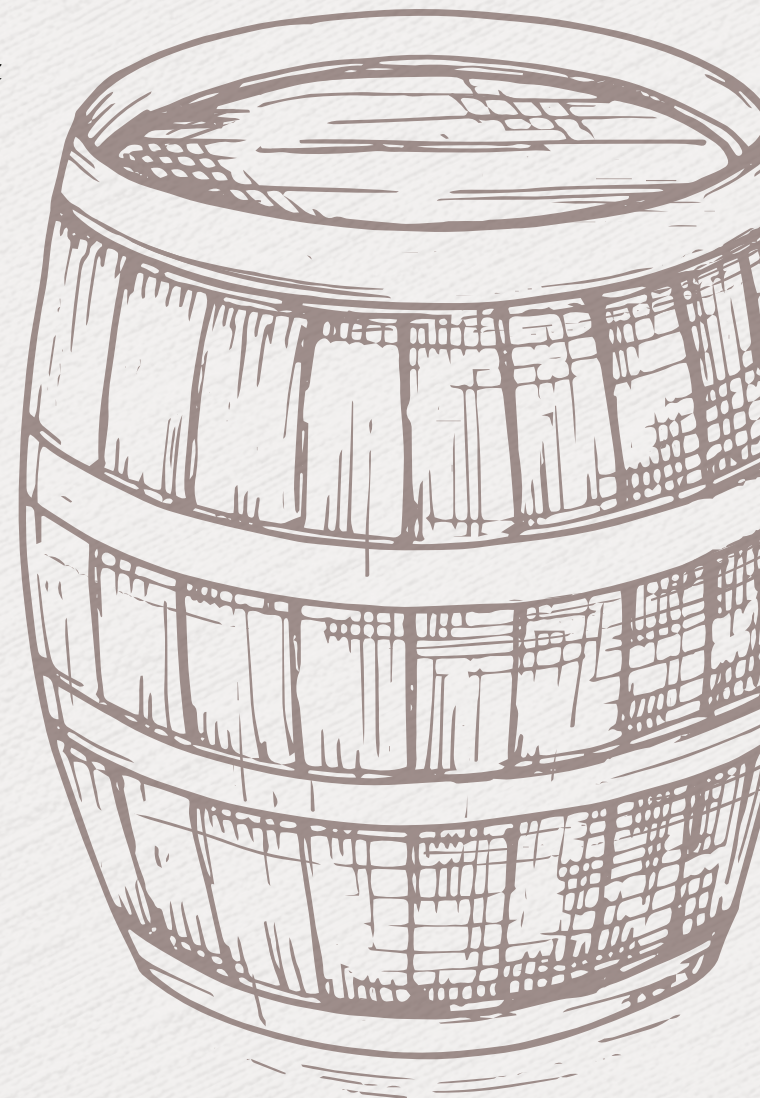
Quails' Gate Winery has partnered with Irish Distillers, makers of Green Spot Single Pot Still Irish Whiskey in Ireland, to introduce Green Spot Quails' Gate, a new addition to the Irish Distillers Wine Geese Series.

Joining a prestigious line-up of expressions including Green Spot Château Leoville Barton and Green Spot Chateau Montelena, the series is a celebration of Ireland's historic contribution to the wine world and is a tribute to the group of Irish families known as 'The Wine Geese' who left Ireland and set up wineries around the world. Finished in Quails' Gate Pinot Noir barrels, Green Spot Quails' Gate represents the coming together of two heritage Irish families and the dedication to their craft that inspired this special-edition whiskey.

The Irish roots run deep in the Stewart family, with Richard Stewart Sr. immigrating to Canada from Ireland in 1908 and eventually establishing one of the valley's most successful nurseries. His farming legacy lives on in Quails' Gate Winery which was founded in 1989. Now four generations, three working in wine, the Stewart family has made a name for themselves in wine and now, come full circle, celebrating their roots with this limited-edition collaboration with an Irish heritage brand.

“As a family-owned business with Irish roots, this is an exciting collaboration that celebrates the legacy of both whiskey and wine-making traditions. It honours the pioneering spirit of our family and their unwavering commitment to crafting exceptional wines that embody the essence of the Okanagan Valley.”

**TONY STEWART**  
Proprietor







## QUAILS' GATE CHARDONNAYS STAND UP TO GLOBAL BENCHMARKS

Quails' Gate Winery hosted a unique event aimed at recognizing the remarkable quality of Okanagan Valley Chardonnay. A panel of esteemed wine journalists and wine professionals were invited to partake in a blind tasting, meticulously evaluating and benchmarking Okanagan Chardonnay from the 2019, 2020 and 2021 vintages against some of the finest examples from around the globe, including Quails' Gate's own Stewart Family Reserve Chardonnay and Rosemary's Block Chardonnay.

The purpose of this tasting was to create an engaging platform for stimulating discussion, reciprocal learning and ultimately putting Okanagan Chardonnay into a global context. The blind tasting comprised three flights designed to represent cool-climate expressions, warm-climate expressions and diverse winemaking styles. Each flight was accompanied by lively discussion moderated by renowned wine critic, Anthony Gismondi enabling participants to delve deep into the intricacies of the wines, share valuable insights and rate the wines based on the 100-point scoring system.

As a relatively young wine region, this experiment provided some great learning for future vintages and helped reveal what our local industry knew all along – that Okanagan Chardonnay can stand up to the best in the world.

We bet early on Chardonnay and Pinot Noir in the Okanagan and we launched the Stewart Family Reserve Chardonnay in 1993. I personally believe that the Okanagan Valley has really come to the forefront in terms of making excellent quality Chardonnay – this classification tasting solidified that.”

**TONY STEWART**  
Proprietor



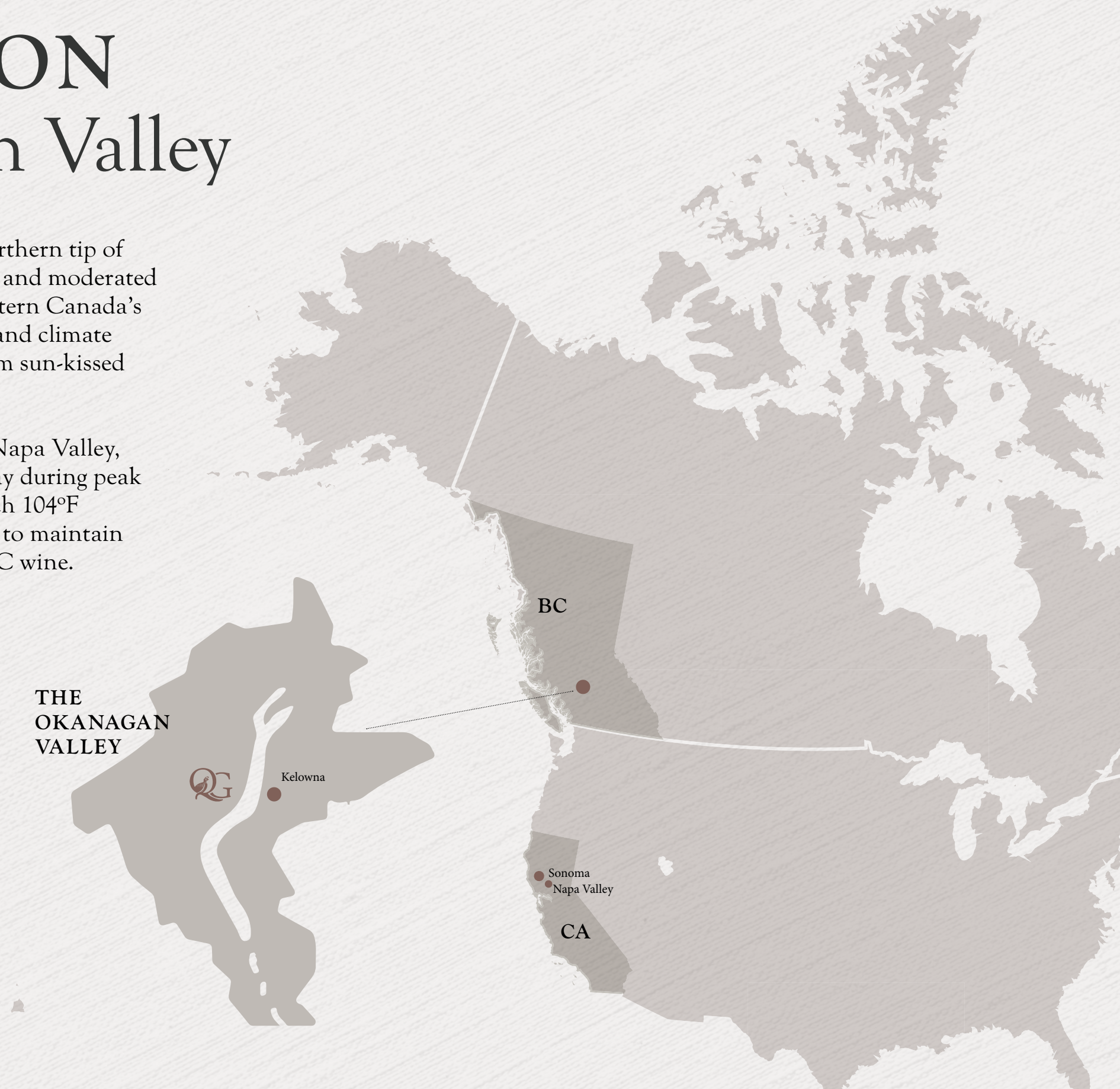


# OUR REGION

## The Okanagan Valley

The Okanagan Valley is situated at the Northern tip of the Sonoran Desert. Framed by mountains and moderated by a series of lakes, this fertile valley is Western Canada's premier grapegrowing region. Distinct soil and climate conditions produce a range of varietals from sun-kissed reds to fresh, crisp whites.

The region is warmer and more arid than Napa Valley, with nearly two hours more sunlight per day during peak growing season. Daytime temperatures reach 104°F (40°C), but the cool nights allow the grapes to maintain their natural acidity – a signature trait in BC wine.





*As a fourth-generation Okanagan farming family and third-generation family farming wine business, we've been able to research the best selection of vines for the Okanagan Valley and the best techniques to grow them. This has given the winery some of the most mature vinifera plantings in Canada along with the most extensive selection of mature Dijon Pinot Noir clones.*

#### LEADERS IN SUSTAINABILITY

As industry leaders in sustainability and environmental stewardship, we take seriously our commitment to responsible farming. We have a tradition of using low-impact viticulture practices and our philosophy is to do more with less, employing a holistic ecosystem management approach to grapegrowing.

The Stewart family empowers the team to deliver on exceptional quality and consistency, year over year. This is achieved through farming in small lots with attention to specific blocks, and low intervention winemaking that allows the fruit to speak for itself.

“Environmental stewardship has always been one of the pillars at Quails' Gate. We feel a personal responsibility to protect this land for future generations to enjoy.”

TONY STEWART  
Proprietor





### HOLISTIC APPROACH TO VITICULTURE

Our approach to grapegrowing preserves the diversity of our natural surroundings without compromising the quality of the fruit. This includes implementing innovative technologies, utilizing drip irrigation, sowing cover crops and enriching the soil with compost and organic fertilizers.

In April of 2023 we were thrilled to announce our recent estate certification by Sustainable Winegrowing BC, a program that recognizes and encourages environmentally and socially responsible practices in the BC wine industry. This recognition complements our 2022 vineyard certification and makes Quails' Gate the sixth winery in BC to achieve full certification.

### RESPONSIBLE WINEMAKING

Sustainability initiatives in winemaking at Quails' Gate range from the warehouse to the bottle. These initiatives include installing LED lighting in our winemaking facility, retrofitting insulation for temperature control, recycling or composting waste and incorporating efficient packaging.

### FARM-TO-TABLE AT OLD VINES RESTAURANT

From day one, the culinary team at Old Vines Restaurant have focused in creating menus based on local, sustainable and seasonal ingredients. As the first restaurant in the Okanagan to become fully Green Table certified, the restaurant at Quails' Gate takes sustainability seriously. Our focus on freshness and sustainability extends to our Ocean Wise partners and practices.

### NATURE CONSERVANCY OF CANADA PARTNERSHIP

In addition to the environmental initiatives throughout the viticulture, winemaking and business practices at Quails' Gate, we have also partnered with the Nature Conservancy of Canada to protect the delicate ecosystems of our stunning region.

The Stewart Family has committed to a multi-year campaign donating \$75,000 to this important cause and is taking an active role in sharing the message of incorporating environmental stewardship and habitat protection into farming practices.





# Old VINES

THE RESTAURANT AT  
QUAILS' GATE

An all-season culinary destination, Old Vines Restaurant was designed to offer guests the ultimate food and wine experience in a spectacular vineyard setting. Our award-winning culinary team believes in a philosophy of fresh simplicity: the menu is inspired by regional Okanagan and West Coast ingredients prepared in the classical tradition. By partnering with local growers and artisanal producers, they create food that not only reflects our region but also beautifully complements our wines.

**2025 MOST ROMANTIC RESTAURANT**

OpenTable 100 Best

**2024 BEST RESTAURANT FOR OUTDOOR DINING**

OpenTable 100 Best

**2023 BEST RESTAURANT FOR OUTDOOR DINING**

OpenTable 100 Best

**2023 TOP 100 RESTAURANTS IN CANADA**

OpenTable 100 Best

**2022 BEST RESTAURANT FOR OUTDOOR DINING**

OpenTable 100 Best

**2022 MOST ROMANTIC RESTAURANT**

OpenTable 100 Best

**2022 BEST BRUNCH RESTAURANT**

OpenTable 100 Best







The Market at Quails' Gate is a seasonal wine country escape offering our full portfolio of wines to enjoy with locally sourced artisanal cheeses and charcuterie offerings, wood-fired pizza from our outdoor pizza oven and freshly baked breads and classic desserts all perfect for enjoying al fresco in our outdoor picnic area.





## WINE SHOP

Our Wine Shop features stunning panoramic views of Okanagan Lake and the Quails' Gate vineyards and offers a premium selection of our award-winning wines, wine accessories and other unique gift items. Our friendly, knowledgeable staff provide guests with information about our products and also conduct tours and tastings to give visitors a hands-on understanding of our vineyard and winery operations.

## EXPERIENCES

A sip of wine with a nibble of chocolate. A casual stroll through the vineyards. Perhaps a guided tour and tasting in our wine library. With our rich variety of wine events and experiences to choose from year-round, we're sure you'll find the perfect pairing. Check out our current list of available tours and tastings online at [QuailsGate.com](https://QuailsGate.com).





# SET SAIL

Embark and imbibe! Join us for an afternoon lake cruise on a magnificent 49' yacht with Kelowna Luxury Marine. This limited experience includes award-winning Quails' Gate wines, breathtaking views of the Okanagan Valley and expertly crafted charcuterie from the Old Vines Restaurant culinary team. Okanagan living at its finest!



# WINE & CULINARY

We offer a series of food and wine-paired experiences that focus on comparative tastings of wine served alongside small bites prepared by our Old Vines Restaurant culinary team. Fun, delicious and informative.







# WEDDINGS

Welcome to Quails' Gate Winery, where we specialize in turning your wedding dreams into cherished memories. Nestled in the heart of wine country, our estate provides the perfect backdrop for your special day. From intimate ceremonies to elegant dinner receptions, we offer a variety of stunning spaces to celebrate your love. Explore our Estate and discover the perfect setting for your special day.



A scenic photograph of two women sitting on a wooden dock by a large lake. They are clinking wine glasses and smiling. In the background, there are rolling hills and mountains under a clear sky. A small dock with a lamp is visible on the right side of the foreground.

# STAY WITH US

Our winery accommodations are located on the lake just below our vineyards. These homes are where we raised our family and now are offering them for you to create memories with your loved ones. Walk through the vineyard up to the restaurant, or enjoy a private catered meal by our award-winning culinary team. The Okanagan is a year-round vacation destination offering many outdoor activities.





## THE LAKE HOUSE

- Sleeps 10 (4 bedrooms & loft)
- A chef's dream kitchen
- Separate dining & entertaining areas
- Large gardens
- Multiple patios & hot tubs
- 140-ft dock with mechanized boat launch



## THE NEST

- Sleeps 7 (3 bedrooms)
- Open concept kitchen & living room
- Spacious deck & hot tub
- Private Beach
- Located next to a wildlife sanctuary

Rates available online at [QuailsGate.com](http://QuailsGate.com)



# GET IN TOUCH

## QUAILS' GATE WINERY

3303 Boucherie Road  
West Kelowna, BC V1Z 2H3

PHONE: 250.769.4451

TF: 1.800.420.9463

EMAIL: [info@quailsgate.com](mailto:info@quailsgate.com)  
[quailsgate.com](http://quailsgate.com) | [bacas.com](http://bacas.com)

@QUAILSGATE

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## MARKETING, ADVERTISING & MEDIA

[marketing@bacas.ca](mailto:marketing@bacas.ca)

## ORDER DESK

800.420.9463 | 250.769.4451

[orderdesk@bacas.ca](mailto:orderdesk@bacas.ca)

*Visit our Trade & Media site at [bacas.ca/qg](http://bacas.ca/qg)  
for marketing resources including; logos and  
images, current accolades, product profiles,  
sales collateral and more.*

QUAILS' GATE  
*Okanagan Valley*