



FAMILY FARMED SINCE 1956

Media Kit

QUAILS' GATE
Okanagan Valley

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Media and marketing resources are available at sfewine.com/qg/.

Materials include: up-to-date industry accolades, product profiles, downloadable logos and images, sales collateral and more.



@QuailsGate

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ONE OF CANADA'S TOP WINERIES

QUAILS' GATE *Okanagan Valley*

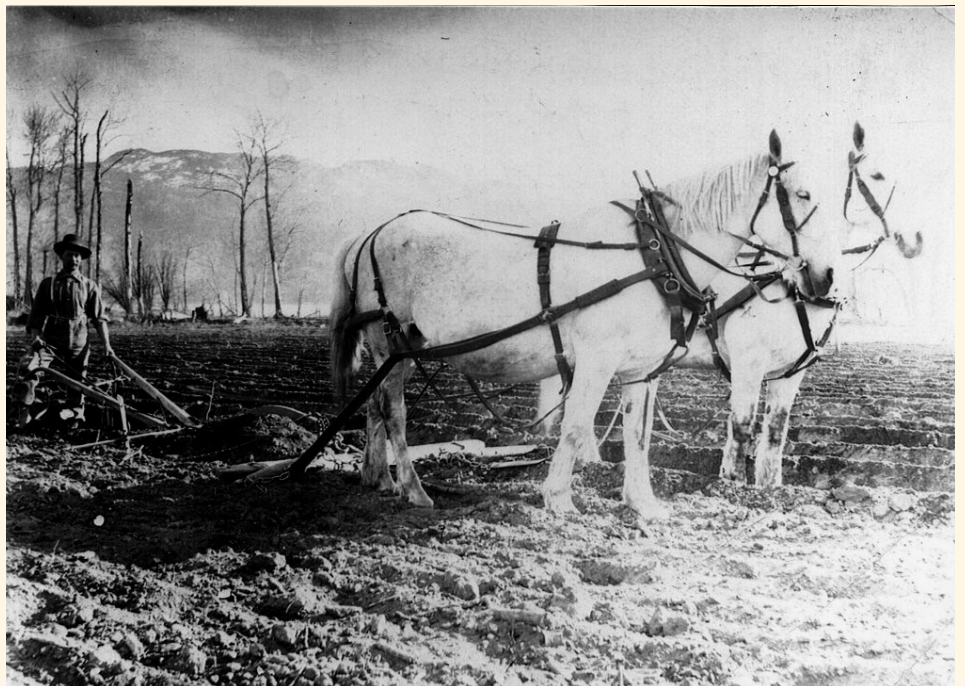
Nestled in the beautiful Okanagan Valley in the southern interior of British Columbia, Quails' Gate Winery has been producing award-winning wines for more than 30 years. Situated on the slopes of Mount Boucherie, an ancient volcano, our lakefront estate is renowned for producing premium wines and providing unsurpassed guest experiences.

A visit to Quails' Gate is both an exploration of the senses and an experience to be savoured. There's a reason it's known as one of the must-see wineries in the region. Our passion for making great wines is matched only by our dedication to ensuring every visit is a unique and memorable one.

We are an industry leader in viticulture and place significant emphasis on the development of exceptional wines through extensive research of new varietal clones, canopy management techniques and crop control, which is used to significantly reduce yields and concentrate fruit flavours. We produce ultra-premium BC VQA (Vintner's Quality Alliance) and internationally-recognizable wines with a focus on Pinot Noir and Chardonnay.

OUR RICH HISTORY

The Quails' Gate estate was established in 1956, but our love affair with the soil goes back to 1908, when Richard Stewart Sr. settled in the area. From working the land, he would go on to establish one of the valley's most successful nurseries. Six decades later, his son, Dick, switched over to growing grapes. With the help of Dick's eldest son Ben, Quails' Gate Winery was founded in 1989. Over the next three decades, the entire family became involved in making the company one of the leading producers of premium BC VQA wines.



QUAILS' GATE FAST FACTS



TOP VARIETALS PLANTED

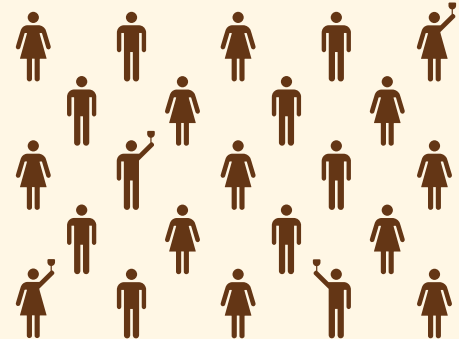


RED



WHITE

NUMBER OF VISITORS WELCOMED EACH YEAR



OVER 120,000



9 Pinot Noir clones - UCD-2, UCD-1, 91R, 93R, 115, 667, 777, 828, Pommard



10 Chardonnay clones - 548, UCD, 95, 76, 96, 277, 15, 98, 99, 809



OUR PEOPLE

Professional, friendly and passionate about what they do. Our amazing team ensures that your wine experience is never less than exceptional.

CEO & PROPRIETOR

TONY STEWART

As CEO of Quails' Gate Estate Winery, Tony directs much of his energy in creating an environment that enables Quails' Gate to succeed as one of the world's best wine houses. He's passionate about ensuring that Quails' Gate visitors receive exceptional products and services. He and his team are confident and excited about leading the way in winery culinary tourism. Tony devotes significant time to several local, industry, provincial and national associations. He was named Businessperson of the Year in 2016 by the Kelowna Chamber of Commerce.



WINEMAKER

ROSS BAKER

Ross has been an integral part of our winemaking team since 2013. A native of Kelowna, Ross completed his Bachelor of Science in Biochemistry (Wine and Plant option) at the University of British Columbia Okanagan. Prior to starting at Quails' Gate, he worked at Villa Maria Estates in Marlborough, New Zealand and also held positions locally at both Red Rooster Winery and Kettle Valley Winery. In his years working at Quails' Gate, Ross has learned the amazing nuances to every block of our vineyards and is dedicated to upholding the consistency and quality that Quails' Gate wines are known for.



CULINARY DIRECTOR & WINERY CHEF

ROGER SLEIMAN

Roger has been an integral member of our culinary team for over a decade. During that time, he's re-focused the culinary program at Old Vines Restaurant based on the principle of fresh simplicity. His philosophy and commitment to ensuring that only the best local/regional ingredients are used are part of the winery's vision for providing outstanding culinary guest experiences. He regularly and proudly showcases the best of the Okanagan with these objectives in mind.



OUR WINES

Our family has farmed in the Okanagan Valley since 1908. We believe great wines begin in the vineyards and we are deeply passionate about the quality of our wines.

ICON SERIES



Richard's Block
Pinot Noir



Rosemary's Block
Chardonnay



The
Connemara



The Boswell
Syrah

STEWART FAMILY RESERVE & COLLECTOR SERIES



Stewart Family
Reserve Chardonnay



Stewart Family
Reserve Pinot Noir



The Bench
Pinot Gris



Lucy's Block
Rosé



Old Vines
Foch Reserve



Orchard Block
Gewürztraminer

QUAILS' GATE



Cabernet Sauvignon



Chardonnay



Chasselas Pinot Blanc
Pinot Gris



Chenin Blanc



Gewürztraminer



Merlot



Old Vines Foch



Pinot Noir



Dry Riesling



Rosé

DESSERT WINES



Botrytis Affected Optima



Fortified Vintage Foch



Riesling Icewine



OUR VITICULTURE PROGRAM

At Quails' Gate Winery, our belief is that great wine starts in the vineyard. As a second-generation winery, we take great pride in having been grape growers for over 50 years. We've been able to research the best selection of vines for the Okanagan Valley and the best techniques to use to grow them. This has given the winery some of the most mature vinifera plantings in Canada along with the most extensive selection of mature Dijon Pinot Noir clones.

Our viticulture program is of utmost importance at Quails' Gate, with ongoing improvements to our vineyards and winery facility. We currently farm 326 acres of vines, all in the Okanagan Valley. Managing our vineyards enables us to ensure high quality viticulture practices are used. The vineyard team is meticulous about their practices to ensure that the vines are given the best chance to succeed.



OUR REGION: THE OKANAGAN VALLEY

The Okanagan Valley is situated at the Northern tip of the Sonoran Desert. Framed by mountains and moderated by a series of lakes, this fertile valley is Western Canada's premier grapegrowing region.

Distinct soil and climate conditions produce a range of varietals from sun-kissed reds to fresh, crisp whites. The region is warmer and more arid than Napa Valley, with nearly 2 hours more sunlight per day during peak growing season. Daytime temperatures reach 104°F (40°C), but the cool nights allow the grapes to maintain their natural acidity – a signature trait in BC wine.





In addition to their prime location and ideal soil composition, our vineyards are meticulously managed and crop yields are kept low to ensure premium quality.

QUAILS' GATE VINEYARDS – LOWER BOUCHERIE BENCH

Approximately 1,450 degree days

Closer proximity to Lake Okanagan results in a slightly cooler temperature for our vines. The soils are rich in diluted mineral deposits, silt, sand and clay. The composition is finer so the vines don't have to work as hard to get the water and minerals they need while the gently sloped vineyards provide excellent drainage. East to west plantings allow for ideal sun exposure. Plantings here include Chasselas, Chardonnay, Chenin Blanc, Pinot Blanc, Riesling, Sauvignon Blanc, Merlot and Syrah.

QUAILS' GATE VINEYARDS – UPPER BOUCHERIE BENCH

Approximately 1,500 degree days

Across Boucherie Road, you'll find the Upper Boucherie Bench which sees slightly warmer temperatures than the Lower Boucherie Bench. The soils are loaded with mineral deposits as well as glacial till, volcanic rock and large boulders. This soil complexity forces the vines' roots to dig deep to get nutrients, which creates great complexity and depth in the fruit. The slope of the vineyards provides excellent drainage with east to west plantings allowing for ideal sun exposure. Plantings here include Pinot Noir, Cabernet Sauvignon, Merlot, Chardonnay, Gewürztraminer and Maréchal Foch.



SUNNYSIDE – WEST KELOWNA

Approximately 1,400 degree days

This vineyard is located above the shores of Lake Okanagan only about 500 metres from Quails' Gate. The soils here are different than those found in the Estate vineyards: they are fine and rich in diluted mineral deposits in a mixture of silt, sand and clay. Planted varietals include Chasselas, Chenin Blanc, Ehrenfelser, Gewürztraminer, Pinot Blanc, Pinot Noir and Riesling.



BLUE FOX – WEST KELOWNA

Approximately 1,300 degree days

Planted in 2012, this vineyard is located 1.5 kilometres down the road from Quails' Gate. This is a level site with well-drained silty and sandy soils. Farther from Okanagan Lake, this is an ideal location for white varieties that will prosper in cooler autumn temperatures. Planted varieties include Chardonnay and Chasselas.

NORTON AND FIPKE – EAST KELOWNA

Approximately 1,350 degree days

Located on the east side of Okanagan Lake in South East Kelowna, these two vineyards are less than 750m apart and only 8 kilometres directly across the lake from Quails' Gate. The temperatures here are slightly cooler than the west side. Taking advantage of westerly exposure, this location is ideal for early ripening, cool climate white varietals. The soils here are comprised of sandy loam and gravel. Planted varieties include Gewürztraminer and Riesling.





OLD VINES VINEYARD – OSOYOOS

Approximately 1,500 degree days

Osoyoos is considered to be a desert climate with only 300 mm of precipitation annually and average temperatures 3° to 5°C higher than Kelowna. Deep, rich, sandy soils dominate the vineyards, where the oldest vines date back to 1978. The soil composition, combined with hotter temperatures, makes Osoyoos perfect for late ripening red varietals. A longer, hotter growing season allows the grapes to reach their peak ripeness and thrive whereas diurnal temperature fluctuation of cool nights helps to retain acidity. Planted varieties include Chenin Blanc, Maréchal Foch and Syrah.

WEST POINT VINEYARD – EAST KELOWNA

Approximately 1,375 degree days

Located on the east side of Okanagan Lake in South East Kelowna, this 23-acre site is planted in 2014 with Chardonnay (10 acres), Pinot Noir (5.5 acres), Pinot Meunier (5.5 acres) and Pinot Gris (2 acres). 2016 marked the first harvest for this vineyard with the fruit currently being utilized in our rosé program.



STEWART FAMILY ESTATES VINEYARD – EAST KELOWNA

Approximately 1,325 degree days

The most recent addition to our acreage, the SFE property is the former site of Stewart Brothers Nurseries. Land work started in 2016 with planting beginning spring/summer of 2017. Much of the property's 160 acres are now planted primarily with Pinot Noir and Chardonnay, with smaller blocks of a number of varietals. We celebrated our first harvest from this site in autumn of 2019.

LEADERS IN SUSTAINABILITY

At Quails' Gate Winery, we are committed to cultivating a sustainable future through low impact viticulture, responsible winemaking and working to protect our region and its ecosystems. Our commitment to sustainability has reduced our waste by nearly 50% since 2010.

"Environmental stewardship has always been one of the pillars at Quails' Gate. I feel personal responsibility to protect this land for future generations."

– Tony Stewart, Proprietor & CEO

We believe our dedication to environmental stewardship is reflected in the care that goes into every bottle. Enjoy a bottle of Quails' Gate to taste our commitment to quality.

At Quails' Gate, sustainability is a philosophy of doing more with less.



Developing a culture of innovation.



A holistic, low-impact approach to viticulture



A focus on efficiency & waste reduction in our winemaking



Taking a leading role in the development & launch of BC's Sustainable Winegrowing Certification Program



Sourcing seasonal, farm-to-table ingredients for Old Vines Restaurant



Partnering with the Nature Conservancy of Canada to protect the delicate ecosystems of our region.



HOLISTIC APPROACH TO VITICULTURE

Our approach to grapegrowing preserves the diversity of our natural surroundings without compromising the quality of the fruit. This includes implementing innovative technologies, utilizing drip irrigation, sowing cover crops and enriching the soil with compost and organic fertilizers.

RESPONSIBLE WINEMAKING

Sustainability initiatives in winemaking at Quails' Gate range from the warehouse to the bottle. These ranging initiatives include installing LED lighting in our winemaking facility, retrofitting insulation for temperature control, recycling or composting waste and incorporating efficient packaging.

FARM-TO-TABLE AT OLD VINES RESTAURANT

From day one, Chef Roger Sleiman and his team at Old Vines Restaurant have focused in creating menus based on local, sustainable, seasonal ingredients. As the first restaurant in the Okanagan to become fully Green Table certified, the restaurant at Quails' Gate takes sustainability seriously.

NATURE CONSERVANCY OF CANADA PARTNERSHIP



In addition to the environmental initiatives throughout the viticulture, winemaking and business practices at Quails' Gate, we have also partnered with the Nature Conservancy of Canada to protect the delicate ecosystems of our stunning region.

The Stewart Family has committed to donating \$60,000 to this important cause over three years, and is taking an active role in sharing the message of incorporating environmental stewardship and habitat protection into farming practices.





AWARDS & RECOGNITION

TOP AWARDS

WINERY

Named one of Canada's Best Managed Companies 2017-2020, awarded Gold Status in 2020

Trip Advisor Certificate of Excellence 2018

'Most Romantic Restaurants' 2020, 'Most Scenic Dining Restaurants' 2019 and Top 100 Restaurants 2016-2017 in Canada by Open Table

'Best BC Winery Restaurant Showcasing Local Food' at the Best of BC Wine Country Awards 2018

WINES

2017 Stewart Family Reserve Chardonnay

Platinum Medal WineAlign National Awards of Canada 2019

2017 Stewart Family Reserve Pinot Noir

Gold Medal San Francisco International Wine Competition 2019

2018 Pinot Noir

Gold Medal Great Northwest Invitational Wine Competition 2019

2017 Pinot Noir

Silver Medal Decanter World Wine Awards 2019

Silver Medal San Francisco International Wine Competition 2019

2016 Richard's Block Pinot Noir

Gold Medal WineAlign National Wine Awards 2018

2016 Stewart Family Reserve Chardonnay

Gold Medal Decanter World Wine Awards 2018

2015 The Boswell Syrah

Gold Medal Decanter World Wine Awards 2018

2016 Rosemary's Block Chardonnay

Gold Medal WineAlign National Wine Awards 2018

2016 Chardonnay

Silver Medal WineAlign National Wine Awards 2018

Silver Medal Chardonnay du Monde 2018



An all-season culinary destination, Old Vines Restaurant was designed to offer guests the ultimate food and wine experience in a spectacular vineyard setting. Widely-regarded as one of the best restaurants in the country, Old Vines Restaurant is privileged to be listed in the Top 100 restaurants in Canada by Open Table. Chef Roger Sleiman and his team believe in a philosophy of fresh simplicity: the menu is inspired by regional Okanagan and West Coast ingredients prepared in the classical tradition. By partnering with local growers and artisanal producers, they create food that not only reflects our region but also beautifully complements our wines.



WINE SHOP & EXPERIENCES

WINE SHOP

Our panoramic Wine Shop is home to our tasting bar and gift boutique. The shop features a stunning view of Okanagan Lake and the Quails' Gate vineyards and offers a premium selection of our award winning wines, wine accessories and other unique gift items. Our friendly, knowledgeable staff provide guests with information about our products and also conduct tours and tastings to give visitors a hands-on understanding of our vineyard and winery operations.



TOURS & TASTINGS

A sip of wine with a nibble of chocolate. A casual stroll through the vineyards. Perhaps a guided tour and tasting in our wine library. With our rich variety of wine events and experiences to choose from year-round, we're sure you'll find the perfect pairing. Check out our current list of available tours and tastings online at QuailsGate.com.



ESTATE ACCOMMODATIONS

Our winery accommodations are located on the lake just below our vineyards. These homes are where we raised our family and now are offering them for you to create memories with your loved ones. Walk through the vineyard up to the restaurant, or enjoy a private catered meal by our culinary team. The Okanagan is a year-round vacation destination offering activities like biking, hiking, kayaking, golfing, skiing and snowboarding, to name a few.

The Lake House

- Sleeps 10 (4 bedrooms & loft)
- A Chef's dream kitchen
- Separate dining & entertaining areas
- Large gardens
- Multiple patios & hot tub
- 140-foot dock with mechanized boat launch



The Nest

- Sleeps 7 (3 bedrooms)
- Open concept kitchen & living room
- Spacious deck & hot tub
- Private beach
- Located next to a wildlife sanctuary



Rates available online at QuailsGate.com

GETTING HERE

Located in BC's interior, Quails' Gate Winery is easily accessible. It is a scenic 4-hour drive from Vancouver, or quick flight via Kelowna International Airport.



Quails' Gate Winery

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