



QUAILS' GATE

Okanagan Valley

MEDIA KIT

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ONE OF CANADA'S TOP WINERIES

Nestled in the breathtaking Okanagan Valley in the southern interior of British Columbia, Quails' Gate Winery is situated on the slopes of Mount Boucherie, an ancient volcano. Our lakefront estate is renowned for producing premium, award-winning wines and providing memorable guest experiences.

A visit to Quails' Gate is both an exploration of the senses and an experience to be savoured. There's a reason we're known as one of the must-see wineries in the region.

Our passion for making great wines is matched only by our dedication to ensuring every visit is a unique and memorable one.

We are an industry leader in viticulture and place significant emphasis on the development of exceptional wines through extensive research of new varietal clones, canopy management techniques and crop control, which is used to significantly reduce yields and concentrate fruit flavours.

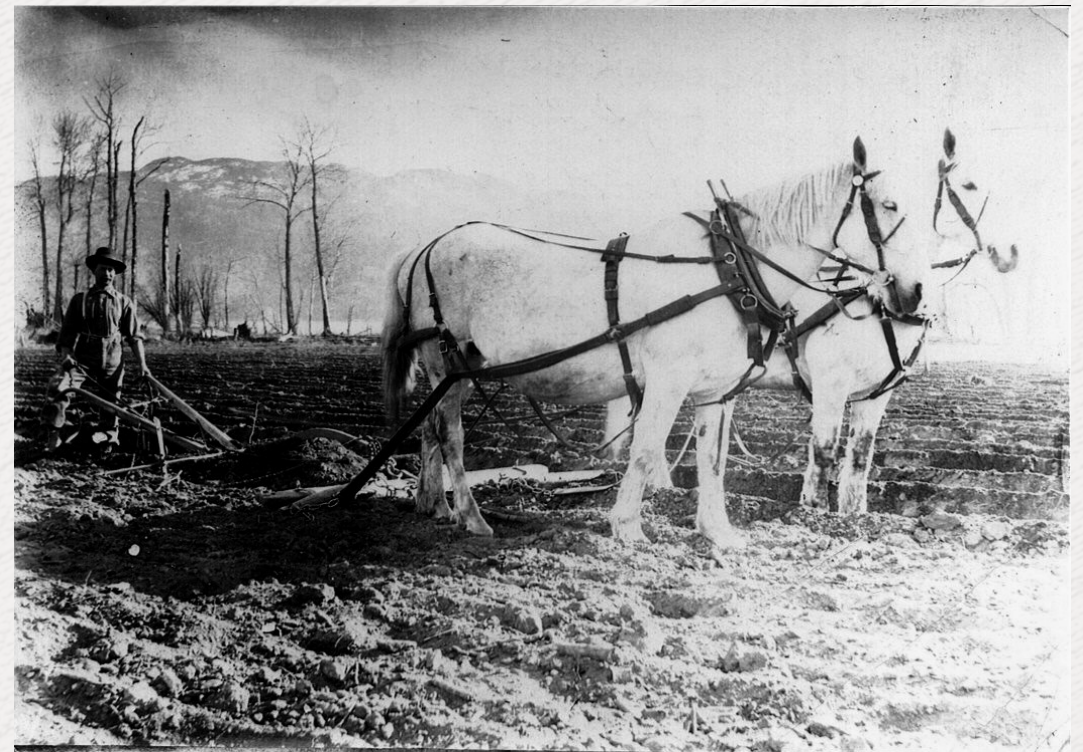
We produce ultra-premium BC VQA (Vintner's Quality Alliance) and internationally recognizable wines with a focus on Pinot Noir and Chardonnay.



OUR RICH HISTORY

The Quails' Gate estate was established in 1956, but our love affair with the soil dates back to 1908, when Richard Stewart Sr. settled in the area. From working the land, he would go on to establish one of the valley's most successful nurseries. Six decades later, his son, Dick, switched over to growing grapes. With the help of Dick's eldest son Ben, Quails' Gate Winery was founded in 1989.

Over the next three decades, the entire family became involved in making the company one of the leading producers of premium BC VQA wines.



Number of
Quails' Gate Estate
acres farmed: **200**

Quails' Gate Winery estate is certified
by Sustainable Winegrowing BC



- 2005 Old Vines Restaurant opens
- 2020 The Market at Quails' Gate opens

9 PINOT NOIR CLONES
UCD-2, UCD-1, 91R, 93R, 115, 667, 777, 828, Pommard

10 CHARDONNAY CLONES
548, UCD, 95, 76, 96, 227, 15, 98, 99, 809



TOP VARIETALS
Planted

PINOT NOIR

MARÉCHAL FOCH

MERLOT

CABERNET SAUVIGNON

SYRAH

CHARDONNAY

RIESLING

GEWÜRZTRAMINER

CHASSELAS

CHENIN BLANC

PINOT BLANC

PINOT GRIS



OUR TEAM

Steadfast in the pursuit of knowledge, our team has built a reputation for excellence by crafting consistent high-quality wines, tending to sustainably farmed vineyards and delivering an exceptional guest experience all in an engaging and supportive work environment.

CEO & PROPRIETOR
TONY STEWART

As CEO of Quails' Gate Winery, Tony directs much of his energy in creating an environment that enables Quails' Gate to succeed as one of the world's best wine producers.

He's passionate about ensuring that Quails' Gate visitors receive exceptional products and services. He and his team are confident and excited about leading the way in winery culinary tourism.

Tony devotes significant time to several local, industry, provincial and national associations. He was named Business Leader of the Year in 2016 by the Kelowna Chamber of Commerce.

CEO & PROPRIETOR
TONY STEWART





JEFF DEL NIN



KAILEE FRASCH



ROWAN STEWART

Our Team

WINEMAKING TEAM

At Quails' Gate, we are deeply passionate about the quality of our wines – they represent the values of the family and speak to the terroir we are fortunate to work with. We never believe we have it all figured out and spend each day imagining new expressions, continually endeavouring to improve our craft.

JEFF DEL NIN

Armed with a master's degree in Chemistry from Queen's University and a graduate diploma in Oenology from South Australia, Jeff brings 16 years of winemaking experience to his role as Senior Winemaker. Prior to joining the team, Jeff made wine in Australia's Barossa Valley and several wineries in the southern Okanagan Valley.

KAILEE FRASCH

A Kelowna native, Kailee graduated from UBC Okanagan with a Microbiology degree and after experiencing harvest as a Cellar Hand, travelled east to study Oenology and Viticulture at Brock University. Starting as a lab technician at Quails' Gate, she was quickly promoted to Oenologist, Assistant and Associate Winemaker, honing her skills with a stint making cool-climate Pinot Noir in Central Otago.

ROWAN STEWART

Growing up in a winemaking family, Rowan started his career working in the Quails' Gate vineyards in 2004. He studied Viticulture and Winemaking in New Zealand where he spent five years before travelling to California to work in the Napa and Sonoma Valleys. He then spent three harvests on the Niagara Peninsula before returning to the family business in 2020.

OUR WINES

“Over the years, the family’s attention to other varieties of tender fruit gave way to its increasing interest in tending vineyards for wine production, especially Chardonnay and Pinot Noir vines that have given Quails’ Gate an enviable position as one of most consistent and convincing producers of those bottles in Canada.”

CHRIS WATERS
Globe and Mail



Our Wines

FOUNDERS' SERIES
Limited production series honouring the history of our founding family members.



ROSEMARY'S
BLOCK
CHARDONNAY



LUCY'S BLOCK
ROSÉ



RICHARD'S BLOCK
PINOT NOIR



THE BOSWELL
SYRAH

STEWART FAMILY RESERVE
Our proprietors' declaration of quality produced from some of the best and oldest vineyards in the Okanagan Valley.



STEWART FAMILY
RESERVE
CHARDONNAY



STEWART
FAMILY RESERVE
PINOT NOIR



OLD VINES
FOCH RESERVE

DISTINCTION COLLECTION
Crafted using innovative winemaking techniques or from unique vineyard sites to express our philosophy of innovation.



THREE WOLVES
VINEYARD
PINOT GRIS



ORCHARD BLOCK
GEWÜRZTRAMINER



CLONE 220
CHENIN BLANC



CLONE 49
RIESLING



DIJON CLONE
PINOT NOIR



QUEUE

QUAILS' GATE ESTATE
Benchmark expressions of the Okanagan Valley.



CHENIN BLANC



DRY RIESLING



GEWÜRZTRAMINER



CHARDONNAY



CHASSELAS



ROSÉ



PINOT NOIR



MERLOT



OLD VINES FOCH

DESSERT WINES
Cellar-worthy specialty wines.



RIESLING
ICEWINE



LATE HARVEST
OPTIMA



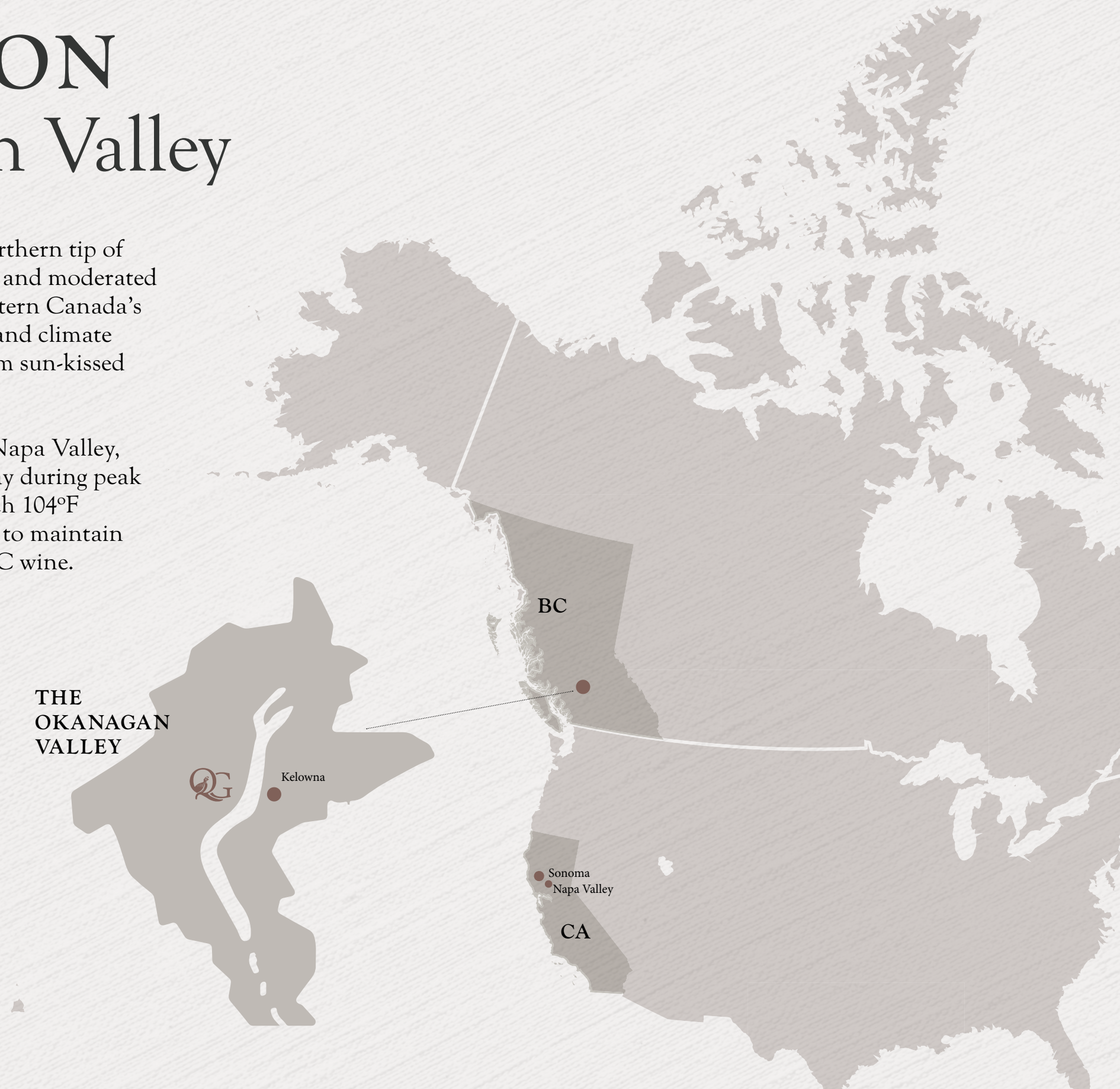
FORTIFIED
VINTAGE FOCH

OUR REGION

The Okanagan Valley

The Okanagan Valley is situated at the Northern tip of the Sonoran Desert. Framed by mountains and moderated by a series of lakes, this fertile valley is Western Canada's premier grapegrowing region. Distinct soil and climate conditions produce a range of varietals from sun-kissed reds to fresh, crisp whites.

The region is warmer and more arid than Napa Valley, with nearly two hours more sunlight per day during peak growing season. Daytime temperatures reach 104°F (40°C), but the cool nights allow the grapes to maintain their natural acidity – a signature trait in BC wine.



As a fourth-generation Okanagan farming family and third-generation family farming wine business, we've been able to research the best selection of vines for the Okanagan Valley and the best techniques to grow them. This has given the winery some of the most mature vinifera plantings in Canada along with the most extensive selection of mature Dijon Pinot Noir clones.

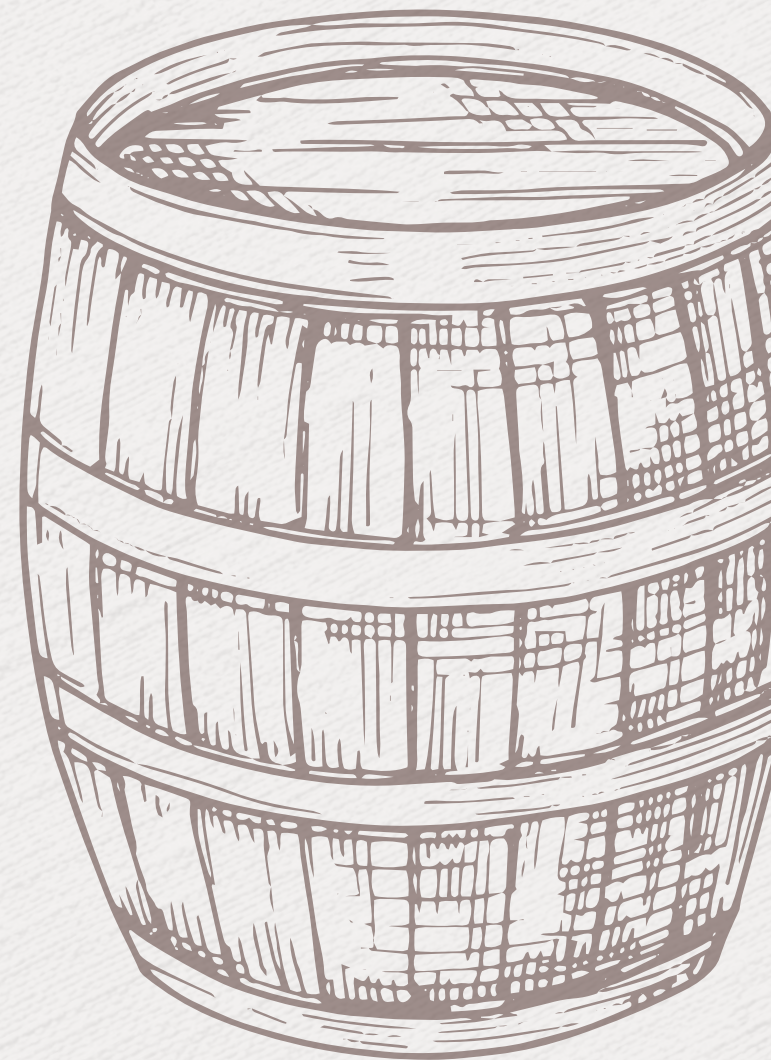
LEADERS IN SUSTAINABILITY

As industry leaders in sustainability and environmental stewardship, we take seriously our commitment to responsible farming. We have a tradition of using low-impact viticulture practices and our philosophy is to do more with less, employing a holistic ecosystem management approach to grapegrowing.

The Stewart family empowers the team to deliver on exceptional quality and consistency, year over year. This is achieved through farming in small lots with attention to specific blocks, and low intervention winemaking that allows the fruit to speak for itself.

“Environmental stewardship has always been one of the pillars at Quails' Gate. We feel a personal responsibility to protect this land for future generations to enjoy.”

TONY STEWART
Proprietor & CEO



HOLISTIC APPROACH TO VITICULTURE

Our approach to grapegrowing preserves the diversity of our natural surroundings without compromising the quality of the fruit. This includes implementing innovative technologies, utilizing drip irrigation, sowing cover crops and enriching the soil with compost and organic fertilizers.

In April of 2023 we were thrilled to announce our recent estate certification by Sustainable Winegrowing BC, a program that recognizes and encourages environmentally and socially responsible practices in the BC wine industry. This recognition complements our 2022 vineyard certification and makes Quails' Gate the sixth winery in BC to achieve full certification.

RESPONSIBLE WINEMAKING

Sustainability initiatives in winemaking at Quails' Gate range from the warehouse to the bottle. These initiatives include installing LED lighting in our winemaking facility, retrofitting insulation for temperature control, recycling or composting waste and incorporating efficient packaging.

FARM-TO-TABLE AT OLD VINES RESTAURANT

From day one, the culinary team at Old Vines Restaurant have focused in creating menus based on local, sustainable and seasonal ingredients. As the first restaurant in the Okanagan to become fully Green Table certified, the restaurant at Quails' Gate takes sustainability seriously.

NATURE CONSERVANCY OF CANADA PARTNERSHIP

In addition to the environmental initiatives throughout the viticulture, winemaking and business practices at Quails' Gate, we have also partnered with the Nature Conservancy of Canada to protect the delicate ecosystems of our stunning region.

The Stewart Family has committed to a multi-year campaign donating \$75,000 to this important cause and is taking an active role in sharing the message of incorporating environmental stewardship and habitat protection into farming practices.





OUR VINEYARDS

In addition to their prime location and ideal soil composition, our vineyards are meticulously managed and crop yields are kept low to ensure premium quality.

QUAILS' GATE VINEYARDS
LOWER BOUCHERIE BENCH

Average Growing Degree Days:	1,500
Aspect/slope:	South-facing slope above Lake Okanagan with north-south plantings
Location:	West Kelowna
Soil:	Silty clay loam and silty clay
Varietals planted:	Chasselas, Chardonnay, Chenin Blanc, Pinot Blanc, Cabernet Sauvignon, Merlot and Syrah.

QUAILS' GATE VINEYARDS
UPPER BOUCHERIE BENCH

Average Growing Degree Days:	1,500
Aspect/slope:	South-facing slope above Lake Okanagan with north-south plantings
Location:	West Kelowna
Soil:	Silty clay loam and silty clay
Varietals planted:	Chasselas, Chardonnay, Chenin Blanc, Pinot Blanc, Cabernet Sauvignon, Merlot and Syrah.

BLUE FOX
WEST KELOWNA

Average Growing Degree Days:	1,300
Aspect/slope:	Flat
Location:	West Kelowna - located 1.5 kilometres down the road from Quails' Gate Winery
Soil:	Silty loam
Varietals planted:	Chardonnay and Chasselas.

NORTON AND FIPKE
SOUTHEAST KELOWNA

Average Growing Degree Days:	1,350
Aspect/slope:	Westerly exposure
Location:	Southeast Kelowna - these two vineyards are less than 750m apart and only eight kilometres directly across the lake from Quails' Gate
Soil:	Sandy loam and gravel
Varietals planted:	Gewürztraminer and Riesling.

WEST POINT VINEYARD
SOUTHEAST KELOWNA

Average Growing Degree Days:	1,375
Location:	Southeast Kelowna
Varietals planted:	Chardonnay, Pinot Noir, Pinot Meunier and Pinot Gris.

BACAS FAMILY WINES VINEYARD
SOUTHEAST KELOWNA

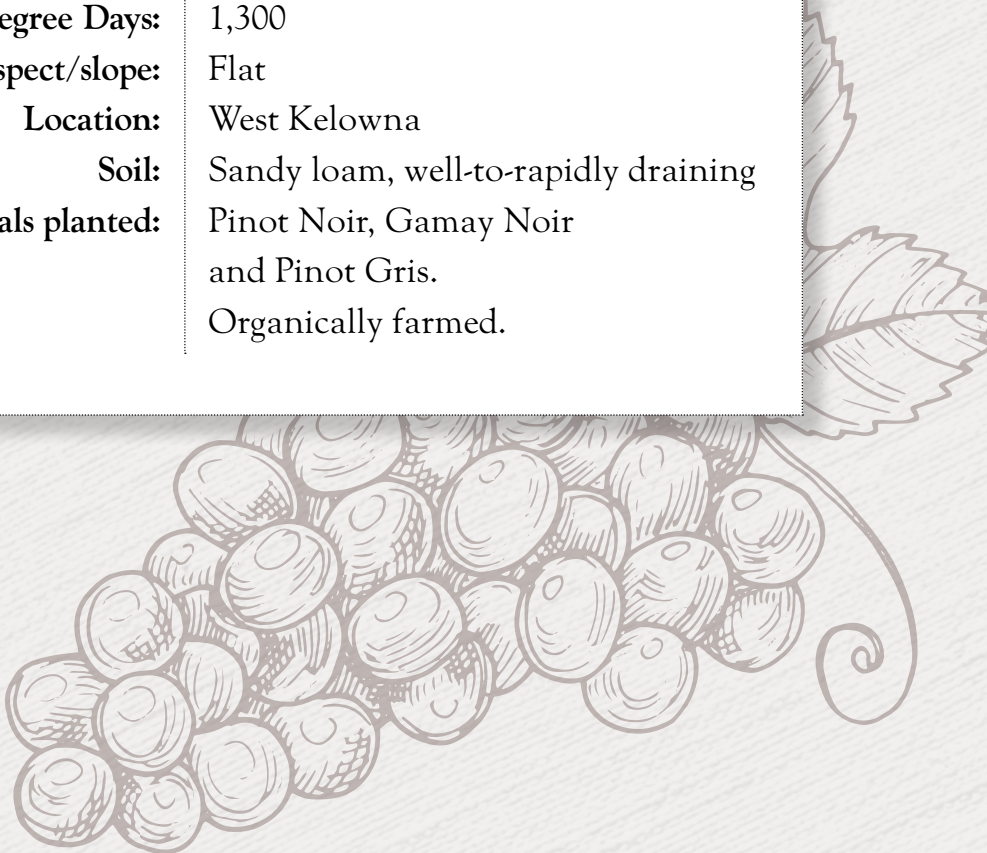
Average Growing Degree Days:	1,325
Location:	Southeast Kelowna
Varietals planted:	Pinot Noir and Chardonnay with smaller blocks of several varietals.

THREE WOLVES VINEYARD
WEST KELOWNA

Average Growing Degree Days:	1,300
Aspect/slope:	Gently sloped
Location:	West Kelowna
Soil:	Sandy loam, well-drained.

BEAUMONT
WEST KELOWNA

Average Growing Degree Days:	1,300
Aspect/slope:	Flat
Location:	West Kelowna
Soil:	Sandy loam, well-to-rapidly draining
Varietals planted:	Pinot Noir, Gamay Noir and Pinot Gris. Organically farmed.



OLD VINES VINEYARD OSOYOOS

Average Growing Degree Days:

1,500

Aspect/slope:

Osoyoos, BC – our most southern vineyard and considered to be a desert climate with only 300mm of precipitation annually and average temperatures 3° to 5°C higher than

Location:

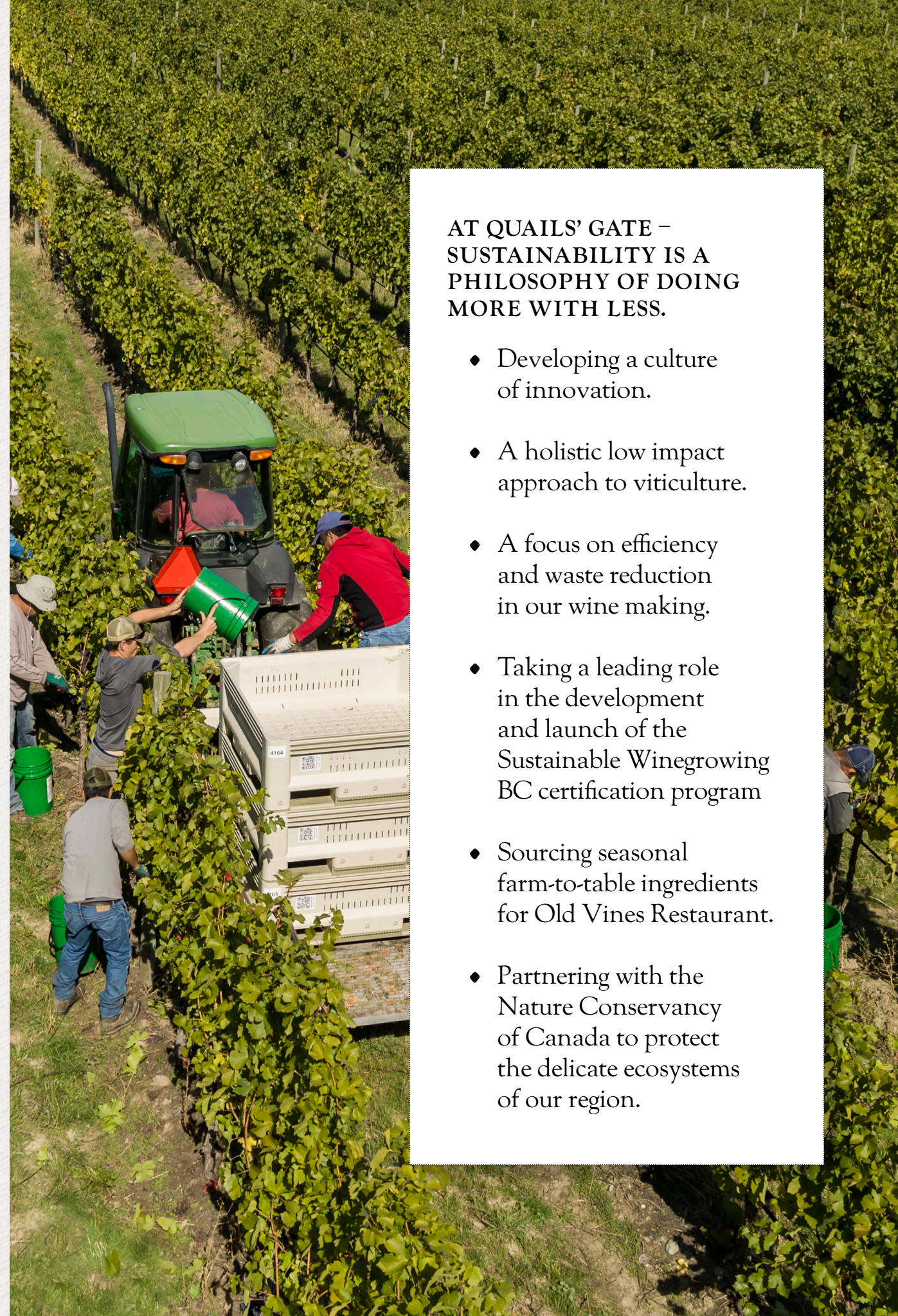
Osoyoos

Soil:

Deep, rich sandy soils

Varietals planted:

Chenin Blanc, Maréchal Foch and Syrah.



**AT QUAILS' GATE –
SUSTAINABILITY IS A
PHILOSOPHY OF DOING
MORE WITH LESS.**

- ◆ Developing a culture of innovation.
- ◆ A holistic low impact approach to viticulture.
- ◆ A focus on efficiency and waste reduction in our wine making.
- ◆ Taking a leading role in the development and launch of the Sustainable Winegrowing BC certification program
- ◆ Sourcing seasonal farm-to-table ingredients for Old Vines Restaurant.
- ◆ Partnering with the Nature Conservancy of Canada to protect the delicate ecosystems of our region.



Named one of Canada's Best
Managed Companies 2017-2022,
awarded Gold Status in 2022 for
the 6th consecutive year



Trip Advisor Certificate
of Excellence 2018



'Best BC Winery Restaurant
Showcasing Local Food' at the Best
of BC Wine Country Awards 2018

WINES

2020 STEWART FAMILY RESERVE

Platinum BC Lieutenant Governor's Wine Awards 2023
Double Gold Global Fine Wine Challenge 2022

2021 THREE WOLVES VINEYARD PINOT GRIS

Gold WineAlign National Wine Awards of Canada

2020 ESTATE PINOT NOIR

Gold WineAlign National Wine Awards of Canada 2022

2019 ROSEMARY'S BLOCK CHARDONNAY

Platinum WineAlign National Wine Awards of Canada 2021

2019 RICHARD'S BLOCK PINOT NOIR

Gold WineAlign National Wine Awards of Canada 2021

2019 STEWART FAMILY RESERVE CHARDONNAY

Gold WineAlign National Wine Awards of Canada 2021

2019 THE BOSWELL SYRAH

Gold WineAlign National Wine Awards of Canada 2021

2019 ESTATE PINOT NOIR

Silver Decanter World Wine Awards 2021

2019 ESTATE PINOT NOIR

Silver International Wine & Spirits Competition 2021

2018 STEWART FAMILY RESERVE CHARDONNAY

Silver Decanter World Wine Awards 2021

2018 ESTATE CHARDONNAY

Silver International Wine & Spirits Competition 2021

2018 THE BOSWELL SYRAH

Silver International Wine & Spirits Competition 2021
Silver Medal Chardonnay du Monde 2018

Old VINES

THE RESTAURANT AT
QUAILS' GATE

An all-season culinary destination, Old Vines Restaurant was designed to offer guests the ultimate food and wine experience in a spectacular vineyard setting. Our award-winning culinary team believes in a philosophy of fresh simplicity: the menu is inspired by regional Okanagan and West Coast ingredients prepared in the classical tradition. By partnering with local growers and artisanal producers, they create food that not only reflects our region but also beautifully complements our wines.

2022 BEST RESTAURANT FOR OUTDOOR DINING

OpenTable 100 Best

2022 MOST ROMANTIC RESTAURANT

OpenTable 100 Best

2022 BEST BRUNCH RESTAURANT

OpenTable 100 Best





A new addition to our on-site culinary offerings in 2020, The Market at Quails' Gate is a seasonal wine country escape offering our full portfolio of wines to enjoy with locally sourced artisanal cheeses and charcuterie offerings, wood-fired pizza from our outdoor pizza oven and freshly baked breads and classic desserts all perfect for enjoying al fresco in our outdoor picnic area.



WINE SHOP

Our Wine Shop features stunning panoramic views of Okanagan Lake and the Quails' Gate vineyards and offers a premium selection of our award-winning wines, wine accessories and other unique gift items. Our friendly, knowledgeable staff provide guests with information about our products and also conduct tours and tastings to give visitors a hands-on understanding of our vineyard and winery operations.

EXPERIENCES

A sip of wine with a nibble of chocolate. A casual stroll through the vineyards. Perhaps a guided tour and tasting in our wine library. With our rich variety of wine events and experiences to choose from year-round, we're sure you'll find the perfect pairing. Check out our current list of available tours and tastings online at QuailsGate.com.

A scenic view of a lake and mountains seen through a window. In the foreground, a potted orchid with white flowers is visible on the right side. The window frame is on the right, and a wicker chair is partially visible outside. The lake is calm, and the mountains in the background are covered in greenery with some snow-capped peaks under a cloudy sky.

STAY WITH US

Our winery accommodations are located on the lake just below our vineyards. These homes are where we raised our family and now are offering them for you to create memories with your loved ones. Walk through the vineyard up to the restaurant, or enjoy a private catered meal by our culinary team. The Okanagan is a year-round vacation destination offering activities like biking, hiking, kayaking, golfing, skiing and snowboarding, to name a few.



The Lake House

- ♦ Sleeps 10 (4 bedrooms & loft)
- ♦ A chef's dream kitchen
- ♦ Separate dining & entertaining areas
- ♦ Large gardens
- ♦ Multiple patios & hot tub
- ♦ 140-foot dock with mechanized boat launch



The Nest

- ♦ Sleeps 7 (3 bedrooms)
- ♦ Open concept kitchen & living room
- ♦ Spacious deck & hot tub
- ♦ Private beach
- ♦ Located next to a wildlife sanctuary

Rates available online at QuailsGate.com

GET IN TOUCH

QUAILS' GATE WINERY

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TF: 1.800.420.9463

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*Visit our Trade & Media site at bacas.ca/qg
for marketing resources including; logos and
images, current accolades, product profiles,
sales collateral and more.*

QUAILS' GATE
Okanagan Valley